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GUIDELINES AND DATA TO SUPPORT
PLANS FOR REALLOCATING FOOD
DURING CRISIS RELOCATION

REGIONAL APPENDIX
FEMA REGION III



For

Federal Emergency Management Agency Washington, D.C. 20472
Contract EMW-C-0562

SYSTAN Report D180

September 1982

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REGIONAL APPENDICES FEMA REGION III

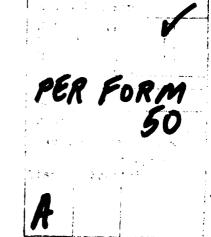
By
John W. Billheimer
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For
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Region III



APPENDIX A
REGIONAL DISTRIBUTION SUMMARY

FOOD DISTRIBUTION SUMMARY

REGION III

- Approximately 87% of the food consumed in FEMA Region III is warehoused within the region. The table below summarizes the source and magnitude of all shipments from warehouses to supermarkets within the region. >> Three states, Virginia, Maryland and Pennsylvania, are largely self-sufficient, warehousing between 69% to 81% of their food supplies within their own borders. The other two states, West Virginia and Delaware, and the District of Columbia, are heavily dependent on out-of-state warehouses for food shipments. While only 37% of West Virginia's food supplies are warehoused within its state boundaries, none of the District of Columbia's and Delaware's food stocks come from within their own borders. Most of the food stocks going into West Virginia, the District of Columbia and Delaware are from neighboring states within the same region (Pennsylvania, Virginia and Maryland) so that interstate coordination will be required under crisis relocation conditions. K In addition, almost 20% of West Virginia's and Delaware's food supplies come from another region (Ohio in Region V and New Jersey in Region II), highlightny a need for interregional coordination as well.

INTER- AND INTRA-STATE SHIPMENTS INTO FEMA REGION III

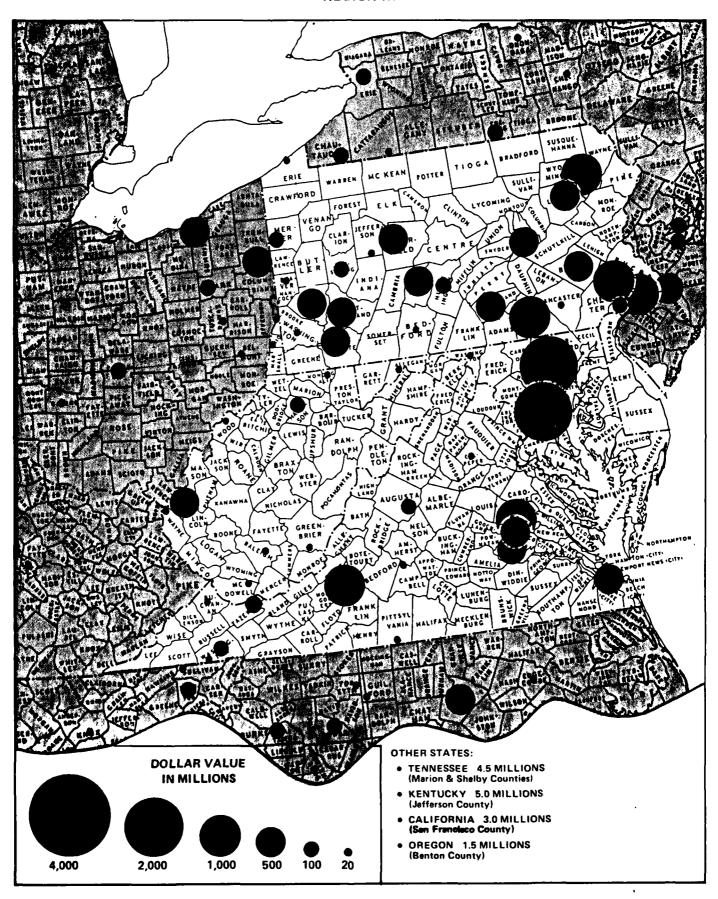
(Actual Cash Value in Millions of Dollars per Year)

DESTINATION

sot	JRCE	DC	DE	MD	PΛ	٧٨	wv
02	NJ NY	7 0	0 83	137 0	470 387	28 0	0
OR			**	61X+			
04	KY NC TN	0 0 0	0 0 0	0 0 0	0 0 0	0 400 84	40 10 0
05	ОН	0	0	0	562	4	257
09	CV	0	0	0	3	0	0
10	OR	0	0	0	0	2	0

DOLLAR VOLUME OF MAJOR FOOD DISTRIBUTION CENTERS REGION III

D



SUMMARY OF INTRA- AND INTER-REGIONAL FOOD SHIPMENTS (Warehouse to Supermarket)

55340	Intra-Regional	Shipments	Shipment Out-of-R		Total Food Shipments
FEMA Region No.	(\$ Million/Year)	(% of Total)	(\$ Million/Year)	(% of Total)	(\$ Million/Year)
1	8,352	90.4	884	9.6	9,236
2	15,771	89.9	1,768	10.1	17,539
3	16,077	86.7	2,474	13.3	18,551
4	31,061	95.6	1,432	4.4	32,493
5	31,795	93.8	2,114	6.2	33,909
6	19,171	92.5	1,548	7.5	20,719
7	8,889	93.8	588	6.2	9,478
8	5,127	89.4	609	10.6	5,736
9	22,405	99.6	98	0.4	22,503
10	6,160	89.9	691	10.1	6,851

APPENDIX B STATE SUMMARIES FOR FEMA REGION III

- District of Columbia
- Delaware
- Maryland
- Pennsylvania
- Virginia
- West Virginia

DISTRICT OF COLUMBIA SUMMARY

The statistical profile of food distribution in Region III shows that the District of Columbia is totally dependent on warehouses outside the district for its food supplies. None of the major distributors supplying food to District of Columbia residents is warehoused within the boundaries of the district. The chief supplier is Maryland, which warehouses 84% of the District's food stocks. In addition to Maryland, other Region III states (Pennsylvania and Virginia) supply 13% of the food consumed within the District. Thus interstate coordination will be essential in planning for the distribution of food to District of Columbia residents under crisis relocation conditions.

Most of the food coming from Maryland is in the hands of 5 distributors, while the remaining stocks warehoused in Pennsylvania, Virginia and New Jersey come mainly from 3 distributors.

The statistical profile describing food distribution in Region III, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the District of Columbia food support annex to include food distribution details which are consistent with regional food distribution patterns.

DELAWARE SUMMARY

The statistical profile of food distribution in Region III shows that Delaware is totally dependent on warehouses outside the state for its food supplies. None of the major distributors supplying food to Delaware residents maintain warehouses within the boundaries of the state. The chief out-of-state suppliers are a variety of distributors located in Pennsylvania, which warehouse roughly 54% of Delaware's food supplies. In addition, distributors located in Maryland account for 27% of Delaware's food stocks, while suppliers from New Jersey (Region II) account for the remaining 19% of Delaware's food supplies. Thus interstate as well as interregional coordination will be required in planning for the distribution of food to Delaware residents under crisis relocation conditions.

Most of the food coming from Pennsylvania is in the hands of 8 distributors, while stocks warehoused in Maryland are in the hands of 4 distributors. An additional 3 major distributors in New Jersey warehouse the rest of the food consumed in Delaware.

The statistical profile describing food distribution in Region III, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Delaware food support annex to include food distribution details which are consistent with regional food distribution patterns.

MARYLAND SUMMARY

The statistical profile of food distribution in Region III shows that the supermarkets of Maryland are largely served by warehouses located within the state. Approximately 80% of the food currently reaching Maryland residents is warehoused within the boundaries of the state. The chief out-of-state suppliers are a variety of distributors in Pennsylvania, which warehouse roughly 11% of Maryland's food stocks. Thus there will be some requirement for interstate coordination of food distribution to Maryland residents under crisis relocation conditions. Maryland itself plays an important role in the food supplies of other Region III states, supplying 84% of the food consumed in the District of Columbia, 27% of the food consumed in Delaware, and 18% of the food consumed in Virginia.

Five of the top ten distributors in Region III have warehouses in Maryland. These distributors account for 50% of the food stored for in-state consumption. An additional 4 distributors account for another 27% of Maryland's food supplies Most of the food warehoused in other states is in the hands of distributors in Pennsylvania, and more than 6 distributors in Virginia, New Jersey and West Virginia.

The statistical profile describing food distribution in Region III, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Maryland food support annex to include food distribution details which are consistent with regional food distribution patterns.

PENNSYLVANIA SUMMARY

The statistical profile of food distribution in Region III shows that the supermarkets of Fennsylvania are largely served by warehouses located within the state. Approximately 81% of the food currently reaching Pennsylvania residents is warehoused within the boundaries of the state. The remaining food stocks are scattered among a variety of distributors in Ohio (Region V), New Jersey & New York (Region II), Maryland & West Virginia (Region III), and California (Region IX). Thus there will be some requirement for interstate as well as interregional coordination in planning for food distribution to Pennsylvania residents under crisis relocation conditions. Pennsylvania itself plays an important role in the food supplies of other states, supplying over half of the food consumed in Delaware, 20% of the food consumed in New Jersey, and 11% of the food consumed in Maryland.

Five of the top ten distributors in Region III have warehouses in Pennsylvania. These distributors account for 39% of the food stored for in-state consumption. An additional 32 distributors account for another 40% of Pennsylvania's food supplies. Most of the food warehoused in other states is in the hands of 12 distributors in New Jersey & New York, 7 in Ohio, and more than 7 in Maryland, West Virginia and California.

The statistical profile describing food distribution in Region III, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Pennsylvania food support annex to include food distribution details which are consistent with regional food distribution patterns.

VIRGINIA SUMMARY

The statistical profile of food distribution in Region III shows that the supermarkets of Virginia are largely served by warehouses located within the state. Close to 70% of the food currently reaching Virginia residents is warehoused within the boundaries of the state. The chief out-of-state suppliers are a variety of distributors located in Maryland, which warehouse roughly 18% of Virginia's food stocks. In addition to Maryland, distributors located in North Carolina (Region IV) account for 9% of the food consumed in Virginia. Thus there will be some requirement for interstate as well as interregional coordination in planning for the distribution of food to Virginia residents under crisis relocation conditions. Virginia itself plays a role in the food supplies of West Virginia, supplying 31% of the food consumed by West Virginia residents.

Six of the top ten distributors in Region III have warehouses in Virginia. These distributors account for 49% of the food stored for in-state consumption. An additional 15 distributors account for 17% of Virginia's food supplies. Most of the food warehoused in other states is in the hands of 7 distributors in Maryland, 8 in North Carolina, and more than 10 distributors in Tennessee, New Jersey, Pennsylvania, Ohio and Oregon.

The statistical profile describing food distribution in Region III, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Virginia food support annex to include food distribution details which are consistent with regional food distribution patterns.

WEST VIRGINIA SUMMARY

The statistical profile of food distribution in Region III shows that West Virginia is heavily dependent on warehouses outside the state for its food supplies. Only 37% of the food currently reaching West Virginia residents is warehoused within the boundaries of the state. The chief at-of-state suppliers are a variety of distributors located in Virginia, which warehouse roughly 31% of West Virginia's food stocks. In addition, distributors located in Ohio (Region V) supply 19% of the food consumed in West Virginia. Thus interstate as well as interregional coordination will be required in planning for the distribution of food to West Virginia residents under crisis relocation conditions.

Within West Virginia, 11 distributors account for 36% of the food stored for in-state consumption. Most of the food coming from other states is in the hands of 8 distributors in Virginia, 11 in Ohio, and more than 11 in Pennsylvania, Maryland, Kentucky and North Carolina.

The statistical profile describing food distribution in Region III, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the West Virginia food support annex to include food distribution details which are consistent with regional food distribution patterns.

APPENDIX C
TOP TEN DISTRIBUTORS

TOP TEN FOOD DISTRIBUTORS SERVING REGION 03

		NUMBER	ANNUAL	NUMBER	AVERAGE
		OF	RETAIL	OF	SALES
DIS	TRIBUTOR	WARE-	SALES	STORES	PER
		HOUSES	(\$1000)	SERVED	STORE
1	A & P TEA CO	7	1,926,500	326	5,910
	A & P TEA CO/BALTIMORE				
	BALTIMORE MD		762,000	113	6,743
	A & P TEA CO/RICHMOND				
	RICHMOND VA		351,500	67	5,246
	A & P TEA CO (PLUS DISCOUNT)	•			
	FLORENCE NJ		300,000	41	7,317
	A & P TEA CO/ALTOONA				
	ALTOONA PA		259,000	62	4,177
	A & P TEA CO/PHILADELPHIA				
	YEADON PA		247,500	41	6,037
	A & P TEA CO/LOUISVILLE				
	LOUISVILLE KY		5,000	1	5,000
	A & P TEA CO/CHARLOTTE			_	
	CHARLOTTE NC		1,500	1	1,500
2	ALPHA BETA	3	1,575,000	253	6,225
	AMERICAN STORES CO				
	PHILADELPHIA PA		894,000	123	7,268
	TONSON MD		390,000	71	5,493
	FORTY FORT PA		291,000	59	4,932
3	SAFEWAY STORES	2	1,390,500	227	6,126
	SAFEWAY STORES INC				
	LANDOVER MD		935,000	153	6,111
	CHESTER VA		455,500	74	6,155
4	RICHFOOD	1	1,050,750	312	3,368
	RICHFOOD INC				
	MECHANICSVILLE VA				
5	GIANT FOOD INC (MD)	1	1,034,000	128	8,078
	GIANT FOOD INC				
	LANDOVER MD				
6	WETTERAU FOODS	3	953,500	264	3,612
	FOX GROCERY CO				-,
	BELLE VERNON PA		461,250	135	3,417
	G H DELP CO		•		
	TEMPLE PA		286,250	63	4,544
	FOX GROCERY CO				
	MILTON WV		206,000	66	3,121

TOP TEN FOOD DISTRIBUTORS SERVING REGION 03

		NUMBER	ANNUAL	NUMBER	AVERAGE
		OF	RETAIL	OF	SALES
DIS	TRIBUTOR	WARE-	SALES	STORES	PER
		HOUSES	(\$1000)	SERVED	STORE
7	S M FLICKINGER	4	940,250	240	3,918
	P A & S SMALL COMPANY				
	YORK PA		702,000	187	3,754
	S M FLICKINGER CO				
	JAMESTOWN NY		118,250	27	4,380
	ELMIRA NY		102,250	22	4,648
	COLUMBUS OH		17,750	4	4,438
8	KROGER	3	915,000	141	6,489
	KROGER CO				
	SALEM VA		532,000	85	6,259
	SOLON OH		322,000	48	6,708
	COLUMBUS OH		61,000	8	7,625
9	FLEMING	2	779,000	194	4,015
	FLEMING CO/THRIFTWAY DIV				
	OAKS PA		721,750	163	4,428
	FLEMING CO INC				
	WAYNESBORO VA		57,250	31	1,847
10	GRAND UNION/COLONIAL STORES	4	599,500	107	5,603
	GRAND UNION CO/WASHINGTON DIV				
	LANDOVER MD		308,000	48	6,417
	COLONIAL STORES				-, -, -
	NORFOLK VA		243,000	49	4,959
	RALEIGH NC		42,000	8	5,250
	GRAND UNION CO HQ		,	-	2,220
	ELMHOOD PARK NJ		6,500	2	3,250

APPENDIX D

SAMPLE REALLOCATION PLAN

FOR

THE RICHMOND RISK AREA CONGLOMERATE

INTRODUCTION

Nuclear Civil Protection (NCP) Planning encompasses two strategies: in-place protection and crisis relocation. Under the crisis relocation strategy, people from areas threatened by a high risk of nuclear attack will be relocated to hosting areas judged to be safely removed from the hazardous effects of nuclear explosion. The existing food distribution system must then be adjusted and reconfigured to meet the needs of the relocated population.

This plan has been developed to provide a quantitative picture of food distribution networks serving the Richmond risk area and its host counties before and after relocation. It discusses the adjustments and strategies entailed in the proposed reallocation plan. In addition, it addresses the problem of transportation stress experienced by major distributors as a result of the reconfiguration of the existing food distribution system.

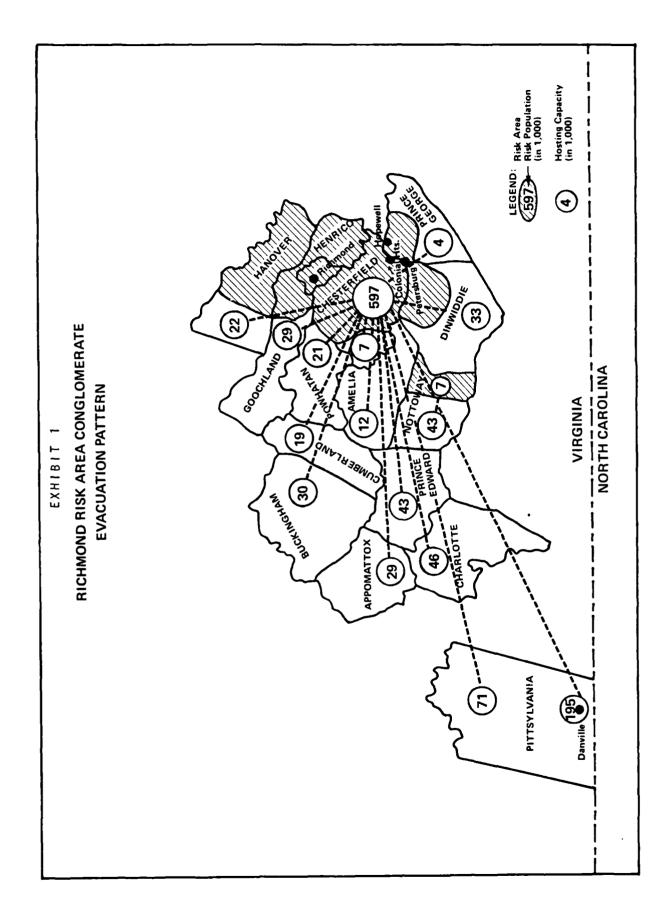
RICHMOND RISK AREA CONGLOMERATE SUMMARY OF EXISTING FOOD DISTRIBUTION SYSTEM

Under crisis relocation conditions, approximately 597,000 residents currently living in the Richmond risk area (which includes Richmond City, Colonial Heights, Hopewell, Henrico County, and parts of Petersburg, Hanover County, Chesterfield County, Dinwiddie County, Prince George County, and Nottoway County) will have to relocate to lower-risk host areas within Virginia. Exhibit 1 illustrates the evacuation pattern of the Richmond risk area.

The statistical profile of food distribution in the Richmond Risk Area Conglomerate shows that area residents are largely served by warehouses located within the Conglomerate. Close to 70% of the food currently reaching area residents is warehoused within a 10-mile radius of the City of Richmond. An additional 17.5% of the area's food stocks come from within the state of Virginia, mainly from Norfolk and Salem. Out-of-region suppliers (North Carolina and Tennessee in Region IV) account for another 10% of the Conglomerate's food stocks.

Within the Conglomerate, Richfood Inc., Safeway Stores and A & P Tea Co., which maintain warehouses in or near Richmond City, account for almost 70% of the food stored for in-area consumption. These three distributors supply roughly 87% of the food consumed in the Richmond risk areas, and 48% of the food consumed in the host counties. Most of the food warehoused outside the Conglomerate comes from 2 distributors in Norfolk, Virginia (Colonial Stores and Pantry Pride), and 2 in Raleigh, North Carolina (Winn-Dixie and Colonial Stores). The current annual sales volume of each distributor serving the conglomerate is listed by county in Attachment A-1.

Of the three major distributors, Richfood Inc. supplies almost 36% of the Conglomerate's retail food stores, while Safeway and A & P command 23% and 11% of the market respectively. Exhibit 2 details the market share of these distributors in the risk and host area. The geographic area covered by each of these three distributors is roughly identical, serving primarily a variety of counties and independent cities within the state of Virginia, including the risk areas of Norfolk and Lynchburg in addition to Richmond. The service area of Richfood Inc. extends into the risk area of Baltimore in Maryland, and the north central part of North Carolina, including the risk areas of Raleigh and Winston-Salem.

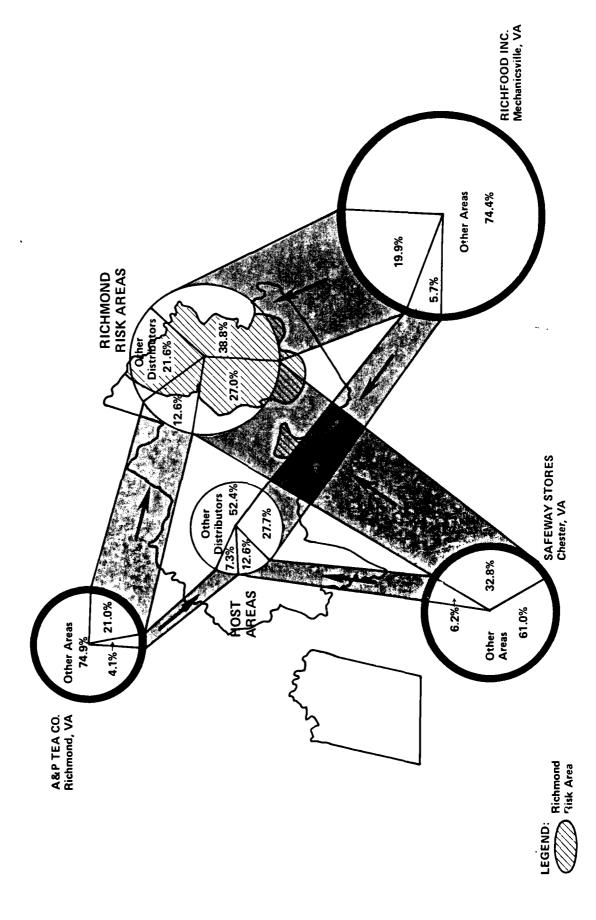


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EXHIBIT 2
MAJOR SOURCES OF SUPPLY TO RICHMOND RISK AREA CONGLOMERATE
CURRENT DISTRIBUTION PATTERN

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RICHMOND RISK AREA CONGLOMERATE PROPOSED FOOD DISTRIBUTION SYSTEM ADJUSTMENTS FOR CRISIS RELOCATION

The chief adjustment in the food distribution system in support of the crisis relocation strategy entails the shift of supplies from risk area retail outlets to host area retail outlets and mass feeding centers. In general, Richmond wholesale warehouses serving the conglomerate population before evacuation will continue to do so after evacuation by shifting deliveries from their risk area stores to their host area stores. Food will be delivered to relocatees through a combination of retail outlets and mass feeding centers. Wholesale warehouses with no host-area outlets will supply mass feeding centers directly. Major food processing activities in the risk area will continue operations throughout the evacuation period. Detailed reallocation for each distributor serving the conglomerate may be found in Attachment A-2.

In addition to the redirection of flow suggested in the plan, distributors should consider using a shuttle system in which full trailers are left in the host area as storage depots, emptied, and replaced with another trailer load on the return trip. This mode of operation would alleviate much of the need for additional storage space, but it could also increase the requirement for trailers as much as 100%, depending on the transportation stress level experienced by individual warehouse. Another modification of the food distribution system would involve redirecting incoming shipments to available warehouse space in the host areas. Emergency warehouse space can be converted from available unused buildings or commandeered from less critical industries in the host areas. NCP planners surveying the host areas should be on the lookout for suitable warehouse space.

Exhibit 4 shows the revised distribution plans for the three major distributors serving the Richmond conglomerate. These plans have been expressed both in terms of a percentage increase in shipments to the distributor's stores in individual counties, and in terms of the estimated increase in tonnage of essential commodities going to each county. Host area residents and evacuees lodged with host area residents, will obtain food through their customary retail outlets. Evacuees lodged in congregate care facilities will obtain food through a combination of mass feeding centers and retail outlets.

Section 3.B.2 also shows the percentage of truck capacity by weight and volume devoted to the shipment of critical foodstuffs. As an additional planning aid, this information is broken down into case- and pallet-loadings for two truckloads capable of feeding 3,800 citizens (See Attachment B). Suggested shipping guidelines on essential foodstuffs for wholesalers serving the host area retail outlets may be found in Section 3.B.1.

Although the total post-relocation demand for food in each county can be estimated in advance, the exact split between mass feeding centers and retail outlets will not be known until the relocation is accomplished. The need for mass feeding centers is largest in Danville, which hosts the largest share of evacuees (32% of the total risk population). The demand for food in this host area is likely to exceed the capacity of the local retail The outlets of Richfood and Safeway Stores will experience demand increases in excess of 500% in the absence of any mass feeding centers. Hence the establishment of mass feeding centers should be an integral part of the planning process in Danville. In the absence of mass feeding centers, retail store throughput is likely to exceed 500% of normal demand in several other jurisdictions, including Buckingham, Cumberland, Goochland, Nottoway, Pittsylvania and Powhatan counties. Hence mass feeding centers should receive high planning priorities in these counties as well.

EXHIBIT 3

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1

MAJOR SOURCES OF SUPPLY TO RICHMOND RISK AREA CONGLOMERATE POST-RELOCATION PATTERN

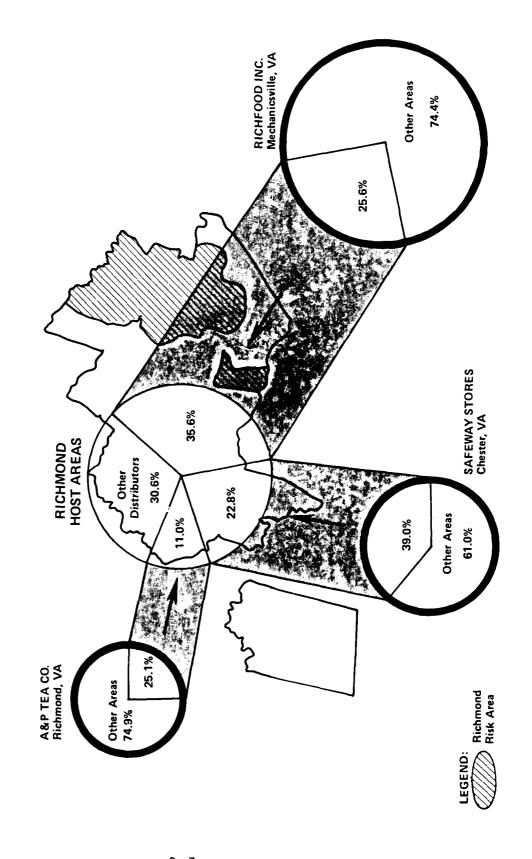


EXHIBIT 4

REALLOCATION PLAN FOR A & P'S RICHMOND (VA) WAREHOUSE TO THE RICHMOND RISK AREA CONGLOMERATE

- 1. Cease shipments to all risk area supermarkets.
- 2. Redirect food shipments to host area counties as follows:

Recommended Level	Estimated
(% of Current Ship	Additional
-ment, Essential	Shipments+
Goods Only)	(1,000#/week)
100%	0.0
469%	247.2
500%	30.5
178%	19.8
MFC	744.6
100%	0.0
500%	388.6
212%	34.6
316%	53.0
	(% of Current Ship -ment, Essential Goods Only) 100% 469% 500% 178% MFC 100% 500% 212%

TRANSPORTATION STRESS:

Imposed by Richmond Evacuees only: 3.7
Estimate d overall total for entire warehouse: 1.4

Implications: No increase in driver or equipment is required.

By utilizing the transportation equipment to capacity, it is estimated that up to 25% of the existing trailers could be spotted for on-site storage in the host area. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

- + Edible Weight
- * Independent City

MFC Mass Feeding Centers

REALLOCATION PLAN FOR SAFEWAY'S CHESTER (VA) WAREHOUSE TO THE RICHMOND RISK AREA CONGLOMERATE

- 1. Cease shipments to all risk area supermarkets.
- 2. Redirect food shipments to host area counties as follows:

	Recommended Level	Estimated
	(% of Current Ship	Additional
	-ment, Essential	Shipments+
County, State	Goods Only)	(1,000#/week)
Chesterfield, VA	100%	0.0
Danville, VA*	MFC	2,657.1
Dinwiddie, VA	500%	223.4
Hanover, VA	174%	63.0
Petersburg, VA*	100%	0.0
Prince Edward, VA	500%	246.3
Prince George, VA	182%	14.1

TRANSPORTATION STRESS:

Imposed by Richmond Evacuees only: 8.3
Estimate d overall total for entire warehouse: 1.8

Implications: 20% increase in drivers is required. No increase in equipment is required, unless trailers are used for on-site storage in the host area. It is estimated that one extra trailer will be needed for each trailer employed for storage.

- + Edible Weight
- * Independent City

MFC Mass Feeding Centers

REALLOCATION PLAN FOR RICHFOOD'S MECHANICSVILLE (VA) WAREHOUSE TO THE RICHMOND RISK AREA CONGLOMERATE

- 1. Cease shipments to all risk area supermarkets.
- 2. Redirect food shipments to host area counties as follows:

	Recommended Level	Estimated
	(% of Current Ship	Additional
	-ment, Essential	Shipments+
County, State	Goods Only)	(1,000 #/week)
Amelia, VA	490%	240.0
Appomattox, VA	504%	580.0
Buckingham, VA	500% + MFC	600.0
Charlotte, VA	281%	167.4
Chesterfield, VA	107%	35.4
Cumberland, VA	MFC	380.0
Danville, VA*	500% + MFC	995.8
Dinwiddie, VA	500%	190.5
Goochland, VA	MFC	190.5
Hanover, VA	175%	91.7
Nottoway, VA	200%	53.9
Petersburg, VA*	100%	0.0
Pittsylvania, VA	463%	165.3
Powhatan, VA	MFC	420.0
Prince Edward, VA	500%	246.3
Prince George, VA	100%	0.0

TRANSPORTATION STRESS:

Imposed by Richmond Evacuees only: 3.6
Estimate d overall total for entire warehouse: 1.4

Implications: No increase in driver or equipment is required.

By utilizing the transportation equipment to capacity, it is estimated that up to 25% of the existing trailers could be spotted for on-site storage in the host area. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

MFC Mass Feeding Centers

⁺ Edible Weight

^{*} Independent City

RICHMOND RISK AREA CONGLOMERATE TRANSPORTATION STRESS

To explore quantitatively the extent of the strain placed on the local delivery system of a warehouse as a result of crisis relocation, a transportation stress factor (defined as the ratio of post-evacuation ton-miles to pre-evacuation ton-miles) is estimated for the three major distributors serving the Richmond Risk Area Conglomerate. From the standpoint of the Richmond Risk Area, the transportation stress factor can be considered to have two components:

- (1) Additional mileage imposed by the movement of Richmond residents away from their normal source of supply.
- (2) Mileage requirements imposed by the continued operation of the remaining distribution network, some of which will be reconfigured in response to other risk area movements.

The transportation stress imposed by the relocation of Richmond alone ranges from 3.6 in the case of Richfood's Mechanics ville warehouse and A & P's Richmond warehouse to a high of 8.3 experienced by Safeway's Chester warehouse. These stress factors would be cause for concern if they represented the entire distribution volume of these warehouses. However, food shipments into the Richmond Risk Area Conglomerate account for only two-fifths of the sales from Safeway's Chester warehouse, and only 25% of the warehouses of Richfood and A & P. shipments from these warehouses are scattered throughout Virginia, North Carolina, Maryland, and West Virginia, and are not significantly affected by crisis relocation. The relative stability of these long distance shipments will serve to offset the effects of movement out of the Richmond conglomerate. order to assess the consequences of crisis relocation on a particular warehouse, the transportation stress factor must be computed for the entire geographic area served by the warehouse.

Although the detailed evaluation of other Virginia risk conglomerates was beyond the scope of the current study, it is possible to develop a rough estimate of transportation stress for the remainder of each distributor's service area by using approximation techniques developed in earlier SYSTAN work (Food System Support of the Relocation Strategy, September, 1975). Using this technique, the total transportation stress for the three major Richmond distributors can be estimated. This stress ranges from 1.4 for A & P (Richmond warehouse) and Richfood (Mechanicsville warehouse), and 1.8 for Safeway (Chester warehouse). Since research has shown that existing transportation equipment is not generally used to capacity, driver and vehicle productivity can be increased by relaxing

regulatory constraints (e.g. relaxing driver restrictions and weight limitations) and improving utilization of existing equipment (e.g. shipping only full-pallet loads; eliminating slack in current vehicle schedule; relaxing maintenance requirements; shipping only essential items; and eliminating light loads). By implementing these productivity improvements, it is estimated that no increase in drivers for A & P's Richmond and Richfood's Mechanicsville warehouses, while a 20% increase in drivers is called for at Safeway's Chester warehouse.

Whenever trailers are shuttled and used for host area storage, it is estimated that one additional trailer will be needed for each trailer employed for storage if the transportation stress level experienced by the warehouse exceeds 1.8. As the stress level falls below 1.8, some existing trailers may become available for host area storage. The number of trailers which can be used in this fashion increases as the stress level drops. At a stress level of 1.0, it is estimated that as much as 50% of the existing trailer fleet could be used for on-site storage in the host areas.

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ATTACHMENT A-1

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RICHHOND RISK AREA CONGLOMERATE EXISTING SUPERMARKET SALES (*1,000/YEAR)

	THE STATE OF THE S																
DISTRIBUTOR	RESK ARTAS	AHFT. IA	APPO- HATTOX	BUCKING -	CHARLOTTE	CHESTER- FIERR	CUMPER LAMIT	DANVILLE.	_	COUCIL	NANOVER?	NOTTOUN'S	PITT-	POWIINTAN 3	FRINCE	A STATE OF	
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Richmond, VA	75095	•	•	۰	•	404	•	3266	5	•	10.11	,					
Contral Carollua									;	=	66.21	•	4734	•	1500	11.17	915.00
Colonial Stores	.	•	•	•	c	•	•	2041	•	•	۰	•	2954	0	c	2	1003
Mertelk. VA	49677	c	•	•	•	1262	•	•	1484	ø	5,780	٠	•	•			
Calental Stores			•		•					1		•		b	•	c	0.10.0
Butelah. MC	52809	•	•	•	•	•	•	4811	•	٥	•	P	1383	e	2005	¢	1 20100
Chattanogs. IN	•	•	•	۰	•	c	0	1225	•	c	•	•	;	,			
Flowing Co									•	•	•	•	222	0	•	3	1000
fact form Spens	*11.	c	•	•	•	c	•	•	106	•	•	0	0	c	۰	c	
Salisbury, NC	•	•	۰	٥	۰	0	•	2858		c	c	•	;	,			
food Warld Inc										•	•	•	7 7 7	•	•	=	7000
High Point, NC	•	c	•	0	•	•	•	4083	•	E	•	•	5.467	c	•	,	,
Ginal why Grovery	1244	•	•	•	•	20.42	•	•	•						•	=	60001
L Lente		•	•	•	•		•	•	•	c	•	٥	•	0	٥	o	1,000
Danville. VA	c	•	•	•	•	•	•	4287	۰	٥	•	•	:::	•			
Report Co											•	•	- 70	•	0	0	10,00
Sales, VA	•	•	•	•	•	•	•	8982	6	5	•	•	13018	•	•	•	
Soles. Va	3000	•	۰	•	•	-	۰	613	•	•	,				,		0011.7
More & Chark			•	•		:)	;	•	•	•	3000	808	•	•	c	7500
Salos, VA	•	•	•	•	•	0	•	612	•	٥	۰			•	•	,	
Pantry Pride Inc.	;	•	•		•		•					•		2	5	9	1500
Portoin VA	6060	•	•	•	•	•	•	•	998	¢	٥	•	•	c	•		4 700.0
Lyne hburg. VA	•	•	1500	750	•	۰	•	۰	•	•	•	•	c	,	,	•	
Richlood Inc.)	•	•	•	•	=	5
Merhenics . VA	232695	3000	1000	3750	4500	1.502	•	15.1	2320	c	5906	2625	2219	0	3000	173	107.00
Chester. VA	161969	•	•	•	•	14341	•	•	2721	•	4114	•	•			:	900
Winn-Dixie									•	,	071	>	>	0	1000	610	187000
Robeigh. 187	21.703	0	•	٥	•	00.00	0	4083	0	•	•	c	c	•	5000	64.4	41004
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													*******	•	17500	27.5	8787.0

Includes Riemond City. Colonial Matahts. Nonwoll. Huntico County, and Paris of Pessichurg. Smoovy County. Chasterfield County.
Diswiddie County. Prince George County. and Matteway County
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5 pertly rish and parily host

ATTACHMENT A-2

RICHMOND RISK AREA CONCLOMERATE POST-RELUCATION SUPERMARKET SALES (*1,000/YEAR)

RICHANNO ANTERNA ANTERNA BUCKING- CHAFLOTTI LAYALINA ANTAGA HAITOX HAITOX	FI.K Antas	NIFLIA	APFO MATTOX	BUCKING- HAM	CHAFLOTTE	CHESTER- FIFLD	CUMPER-	PANVII.LE	PANVILLE DIMMINITE GOOCH- NAMOVER MOTTOMAY FITT	COOKER-	RANDVE.R ²	NOTTOWAY?	FITT SYLVANIA	LONHVLVN	FRINCE	PRINCE	TOTAL.
- C - C - C - C - C - C - C - C - C - C																	
Richmond. VA	1122	•	•	c	•	4038	•	15307	1035	•	7204		235.70	c	981	11111	00716
Control torniting											•						!
Kommeratile. MC	•	•	•	•	•	•	•	2041	•	•	•	•	2 45,9	-	•	•	5000
Colonial Stores																	
Nertott. CA	11.72	•	•	•	•	9909	•	•	7420	•	18719	•		c	•	•	0,000
Calmusal Stores																	
Kalengh, MC	•	6	•	•	•	•	•	4899	•	•	•	c	7101	•	2000	c	17000
Dixle County Steres																	
Chattanongs, Th	•	•	•	•	•	•	•	1225	•	•	•	•	1775	•	c	•	1000
Flemund for																	
Esperatores, VA	173	•	•	•	•	•	c	c	1127	•	•	•	•	c	c	c	1500
Fond Irws Chains																	
Cattechus W. NC	•	•	•	•	•	•	•	2.058	•	•	•	•	4142	-	•	•	7009
Font World Inc																	
Hash Point, MC	•	•	•	•	•	•	e	4013	•	•	•	•	5917	•	c	•	10001
Giant Whe Greenry																	
Lingdover, MD	162	•	•	•	c	7047	•	•	•	•	•	•	17850	c	c	0	15000
U Uyatt																	
Dimeello. VA	•	•	•	•	•	•	•	4787	c	•	•	•	F1.23	•	•	•	107.00
Krager . a																	
Calve. VA	•	•	•	•	•	•	•	2068	ο.	•	•	•	13011	•	•	c	27000
Malana 7 Myde																	
Safra. VA	•	•	•	•	•	•	•	612	•	•	•	0009	r E	•	•	•	7500
HILL OF MILE																	
4 7:11:4 VP	0	•	•	•	•	c	•	~ 5	c	•	•	•	e e	•	c	•	1500
Fanter Prode Inc																	
Horteste. VA	5233	•	•	•	. 16669	•	•	c	4,00	0	•	•	•	c	•	503	47000
Pertite boods																	
tryn. phury. VA	•	•	1500	150	•	•	•	•	•	0	•	0	•	c	c	e	2750
Tt. Minn. Inc				1													
Mr. banira . VA	101	14614	15261	132.987	12654	27516		47383	11600		10453	5250	102.73		15000	5.4	275000
The state of the s	****	•	•	•	•	.,,,,	•		13696	•		•	•	٠		;	
000.00	:	•	•	•	•		•	-		•		•	=	•	Pone!	B/C	0006.81
Raleinh. MC	617	•	•	e	•	5258	•	4081	•	•	•	•	3658	•	71218	1778	41000
						;			10107								
	19067	-	9/01		1964	0/100	2 7 2 7	006077	•	10797	31016	6767	176.621	, m 465	40 M.S.	1673	828758

Includes Ricmond City, Colonial Melghts, Norwell, Merrico County, and Fatershure, Manewer County, Chesterfield County, Dissided County, Price George County, and Nettoway County, fair, funct, finites refined from shipments to Patershury, where only 51. of the population relacities.

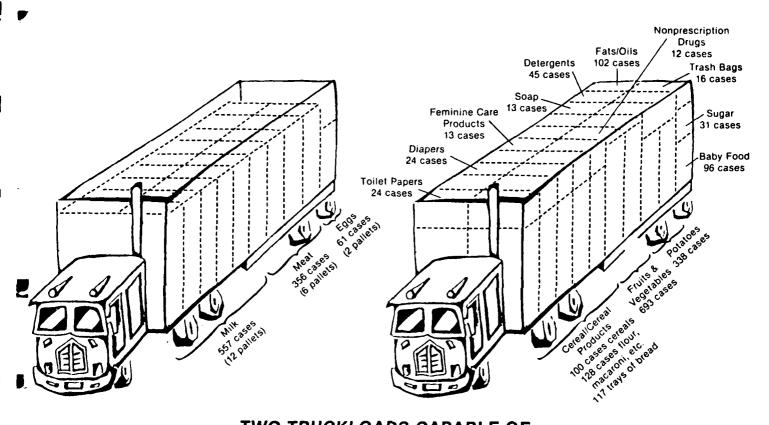
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ATTACHMENT B



TWO TRUCKLOADS CAPABLE OF SUSTAINING 3800 PEOPLE FOR ONE WEEK

	FOOD erated transport)	FOOD (non-refrigerated	transport)	NON-FO	OD
Milk Meat Eggs	557 cases 356 cases 61 cases	Cereals Fruits & Vegetables Potatoes Fats & Oils	345 cases 693 cases 338 cases 102 cases	Paper Products Hygiene Items Aspirin	64 cases 71 cases 12 cases
		Sugar Baby Food	31 cases 96 cases		

APPENDIX E
COUNTY LISTINGS

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COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ NIL	EST ACV (\$1000)
REGION 03		01020					****	
STATE: DC								
WASHINGTON								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NU	1	0	٥	0	1	0	7,000
A & P TEA CO/BALTIMORE	BALTIMORE MD	1	0	0	0	1	0	7,000
B GREEN AND CO INC	BALTIMORE MD	6	2	٥	3	1	0	15,500
CREASEY CO OF MARYLAND	HAGERSTONN MD	5	4	1	0	0	0	4,500
GIANT FOOD INC	LANCOVER NO	5	0	0	5	3	0	3+,000
MILITARY	BUY DIRECT	3	0	0	0	1	2	37,000
P A & S SMALL COMPANY	YORK PA	15	9	4	2	0	0	18,750
RICHFOOD INC	MECHANICSVILLE VA	1.7	2	7	1	0	0	15,000
SAFEMAY STORES INC	LANDOVER MD	23	0	0	6	11	6	154,000
SMALL SUPPLIERS		3	1	0	2	0	0	6.750
COUNTY TOTAL:		75	18	12	19	18	8	290,500
DC STATE TOTAL:		75	13	12	19	18	8	299,500

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COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 03 STATE: DE		SIORES	1 1112	1111	1110	1126	1112	(71000)
KENT A & P TEA CO/BALTIMORE AMERICAN STORES CO B GREEN AND CO INC	BALTIMORE MO TOWSON MD BALTIMORE MD	2 3 2	0 0 0	0 0 1	0 1 0	2 2 1	0 0 0	12,000 15,000 8,500
LOUIS LEHRMAN AND SON MILITARY	SHIREMANSTOWN PA BUY DIRECT	1	0 0 0	1 0 0	0 0 0	0	0	1,500
SAFEWAY STORES INC SMALL SUPPLIERS COUNTY TOTAL:	LANDOVER MD	1 1 11	1	0	0	1 0 6	0 0 1	5,000 750 57,750
NEW CASTLE A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	3	0	0	0	3	0	21.000
A & P TEA COZPHILADELPHIA	YEADON PA	8	0	0	1	6	1	45,000
AMERICAN STORES CO AMERICAN STORES CO	TOWSON MD PHILADELPHIA PA	1 13	0 0	0 0	1 3	0 6	0 4	3,000 86,000
FLEMING CO/THRIFTWAY DIV FPANKFORD-QUAKER GROCERY CO	OAKS PA PHILADELFHIA PA	3 6	1 0	0	1	1 2	0 3	8,750 41,500
JENEL FOOD STORES	BLUE BELL PA	3	0	0	1	2 0	0	17,000
LOUIS LEHRMAN AND SON PERLOFF BROTHERS	SHIPEMANSTOWN PA PHILADELPHIA PA	2	0	i	1	0	ō	1,500 4,500
SUPERMARKETS GENERAL CORP WAKEFERN FOOD CORP	WOODERIDGE NJ ELIZABETH NJ	3 2	0 0	0	0	1 0	2	32.000 30,000
SMALL SUPPLIERS COUNTY TOTAL:		1 46	0 1	0 3	1 9	0 21	0 12	3,000 293,250
SUSSEX A & P TEA CO/BALTIMORE	BALTIMORE MD	4	0	0	0	3	1	29,000
AMERICAN STORES CO B GREEN AND CO INC	TOWSON MD BALTIMORE MD	5	0	0	3	2	0	23,000 8,250
LOUIS LEARNAN AND SON P A & S SMALL COMPANY	SHIREMANSTOWN PA	5 7	3 1	1	i 4	0	0	6,750 21,250
SAFEWAY STURES INC COUNTY TOTAL:	LANDOVER MD	3 30	0 7	0	1	2 8	0	15,000
DE STATE TOTAL:		87	9	9	20	35	14	454,250

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COUNTY SUPPLIERS REGION 03		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ 11IL	EST ACV (\$1000)
STATE: ND								
ALLEGANY A C P TEA COZALTOGNA AMERICAN STORES CO BLACKBURN-RUSSELL CO INC CREASEY CO OF MARYLAND ECONOMY WHOLESALE CO ECONOMY WHOLESALE GROCERS FOX GROCERY CO REEVES PARYLM AND CO SAFEWAY STOPES INC SCOT LAD FOODS INC SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA TONSON ND BEDFORD PA HAGERSTOWN MD LA VALE MD ALTOONA PA BELLE VERNON PA HUNTINGDON PA LANDOVER ND HEPZIBAH WV	5 3 1 1 2 1 2 1 1 1 1 2 2	0 0 1 0 2 1 0 0 0 0	0 0 0 1 0 0 0 0 0	1 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 1 0 0 0 0 1 1 1 1	1 0 0 0 0 0 0 0 0	32.000 13.000 750 1.500 1.500 750 8.000 7.000 7.000 5.000 6.500 83.000
ANNE ARUNDEL A C P TEA CO (PLUS DISCOUNT) A C P TEA CO. BALTIMORE AMERICAN STORES CO B CREEN AND CO INC GIANT FOOD INC GRAND UNION CO. WASHINGTON DIV MILITARY P A C S SMALL COMPANY RICHFOOD INC SAFEMAY STORES INC SMALL SUPPLIEPS COUNTY TOTAL:	FLORENCE NJ EALTINGRE MD TOWSON MD BALTINGRE MD LANDOVER MD LANDOVER MD BUY DIRECT YORK PA MECHANICSVILLE VA LANDOVER MD	25478124352 43523	0 0 0 3 3 0 0 0 0 0 1	0 0 0 0 0 0 0 0 0	0 0 0 3 1 0 0 1 1 2	2 3 2 1 1 0 1 1 1 2 0 14	0 2 2 0 6 1 1 0 0 1 0	14,000 46.000 39.000 18.250 85.000 15,000 22,000 11,000 8.750 28.000 4,500 291,500
BALTIMORE A C P TEA CO (PLUS DISCOUNT) A C P TEA CO/BALTIMORE AMERICAN STORES CO B GREEN AND CO INC CREASLY CO OF MARYLAND GIANT FOOD INC LOUIS LEHEMAN AND SON MARS MARKETS INC P A C S SMALL COMPANY RICHFOOD INC SAFEMAY STORES INC SMALL SUPPLIERS COUNTY TOTAL:	FLOFENCE NJ BALTIMORE MD TONSON MO BALTIMORE MD HAGERSTOWN MD LANDOVER MD SHIREMANSTOWN PA BALTIMORE MD YORK PA MECHANICSVILLE VA LANDOVER MD	7 24 13 57 1 19 2 5 30 21 8 3	0 0 7 1 0 0 6 0 1	0 1 1 10 0 0 2 1 6 3 0 2	0 2 4 1 9 0 2 0 1 8 1 3 2 0 5 1	7 15 5 15 0 5 0 1 9 4 4 0 65	0 6 3 6 0 12 0 2 1 1 2 0 3 3	49,030 173,500 75,500 245,250 750 172,000 3,000 29,500 96,500 75,500 52,000 3,750 976,250
CALVERT A & P TEA COMBALTIMORE B GREEN AND CO INC RICHFCOD INC SAFEWAY STOPES INC COUNTY TOTAL:	BALTIMORE MD BALTIMORE MD MECHANICSVILLE VA LANDOVER MD	1 1 1 1 1 4	0 1 1 0	0 0 0	0 0 0 0	1 0 0 1 2	0 0 0	5,000 750 750 5,000 11,500
CAPOLINE A & P TEA CO/BALTIMORE AMERICAN STORES CO B CREEN AND CD INC COUNTY TOTAL:	BALTIHORE MD TOMSON MD BALTIMORE MD	1 2 2 5	0 0 1 1	0 0 0	1 1 1 3	0 1 0 1	0 0 0	3,000 8,000 3,750 14,750
CAPPOLE A & P TEA CO (PLUS DISCOUNT) A & P TEA CO. BALTIMORE ASSOCIATED UMOLESALERS INC LOUIS LEMPMAN AND SON P A & S SMALL COMPANY SAFEMAY STORES INC COUNTY TOTAL:	FLORENCE NU BALTIMORE MD YOPK PA SHIREMANSTOWN PA YORK PA LANDOVER MD	1 1 2 1 6 2	0 0 2 0 0 0	0 0 0 1 1 0 2	0 0 0 0 1 1	0 1 0 0 4 0 5	1 0 0 0 0	10,000 7,000 1,500 1,500 30,500 13,000 63,500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8		EST ACV
REGION 03, STATE ND (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL "	(\$1000)
CECIL A & P TEA CO/BALTIMORE AMERICAN STORES CO LOUIS LEHPMAN AND SON P A & S SMALL COMPANY COUNTY TOTAL:	SALTIMORE MO TOWSON NO SHIREMANSTOWN PA YORK PA	1 3 2 2 8	0 0 0 2 2	0 0 1 0	0 0 0 0	1 1 1 0 3	0 2 0 0 2	7,000 25,000 6,500 1,500 40,000
CHAPLES A & P TEA CO/BALTIMORE B GREEN AND CO INC GIANT FOOD INC GPAND UNION CO/WASHINGTON DIV LOUIS LEHRMAN AND SON RICHFOOD INC SAFEWAY STOPES INC COUNTY TOTAL:	BALTIMORE MD BALTIMOPE MD LAMDOVER MD LAMDOVER MD SHIREMANSTOWN PA MECHANICSVILLE VA LAMDOVER MO	3 3 1 1 1 1 4	0 0 0 0 1 1 0 2	0 3 0 0 0 0	2 0 0 0 0 0	0 0 1 1 0 0 3 5	1 0 0 0 0 0 0	16,000 4,500 5,000 7,000 750 750 20,000 54,000
DORCHESTER A & P TEA CO/BALTIMORE AMERICAN STORES CO COLONIAL STORES LOUIS LEHRMAN AND SON SAFEMAY STORES INC SMALL SUPPLIERS COUNTY TOTAL:	BALTIMORE MD TOMSON MD NORFOLK VA SHIREMANSTOWN PA LANDOVER MD	1 1 1 1 1 1 6	0 0 0 0 0	0 0 0 1 0 0	0 0 1 0 0	1 1 0 0 1 1	0 0 0 0	5,000 7,000 3,000 1,500 7,000 5,000
FPEDERICK A & P TEA COUBALTIMORE AMERICAN STORES CO CREASEY CO OF MARYLAND GIANT FOOD INC P A & S SMALL COMPANY SAFEMAY STORES INC KEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	BALTIMORE MD TOMSON MD HAGERSTOWN MD LANDOVER MD YORK PA LANDOVER MD SUMBURY PA	1 1 3 1 7 2 2 1	0 0 2 0 1 0 0	0 1 0 0 1 0 0	0 0 1 0 3 0 1	1 0 0 0 1 2 1 0 5	0 0 0 1 1 0 0	5,000 1,500 4,500 15,000 15,000 12,000 10,000 750 77,000
GARRETT BLACKEUPN-RUSSELL CO INC CHARLEY BROTHERS CO ECONOMY WHOLESALE CO FOX GROCERY CO RICHFOOD INC SCOT LAD FOODS INC COUNTY TOTAL:	BEDFORD PA GREENSDURG PA LA VALE MD BELLE VERNON PA MECHANICSVILLE VA HEFZIDAH WV	1 1 1 2 1 1	0 0 0 0 0	1 0 1 0 0 1 3	0 1 0 1 1 0 3	0 0 0 0	0 0 0 1 0	1,500 3,000 1,500 13,000 3,000 1,500 23,500
HARFOLD A C P TEA CO/BALTIMORE AMERICAN STORES CO ASSOCIATED PHOLESALERS INC GIANT FOOD INC LOUIS LEHRMAN AND SON MILITARY P A C S SMALL COMPANY SAFEPAY STORES INC COUNTY TOTAL:	BALTIMPRE MD TONSON MD YORK PA LANDOVER MD SHIREMANSTONN PA BUY DIRECT YORK PA LANDOVER MD	4 5 1 3 1 1 4 2	0 0 0 0 1 0	0 0 0 0 0 0 0 0 0 0 0 0	2 2 1 1 0 0 2 0 3	1 3 0 1 0 0 1 2 3	1 0 0 1 0 1 0 0 3	26,000 23,000 3,000 25,000 750 10,000 13,750 14,000
HOWARD A C P TEA COMEALTIMORE AMERICAN STORES CO GIANT FOOD INC LOUIS LEMRMAN AND SON P A C S SMALL COMPANY SAFEMAY STORES INC COUNTY TOTAL:	BALTIMORE MD TOHSON MD LAMBOVER MD SHIREMANSTONN PA YOEK PA LAMBOVER MD	1 1 3 1 1 3 10	0 0 0 1 0 0	0 0 0 0 0	0 0 0 0 1 1 1 2	0 0 2 0 0	1 1 1 0 0	15.000 10.000 29,000 750 3.000 20.000 77,750

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	3+	EST ACV
REGION 03, STATE ND (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
KENT A & P TEA CO/BALTIMORE AMERICAN STORES CO LOUIS LEHRMAN AND SON P A & S SMALL COMPANY SMALL SUPPLIERS COUNTY TOTAL:	BALTIMORE MD TOHOON ND SHIPEMANSTOWN PA YORK PA	1 1 1 1 1 5	0 0 1 0 0	0 0 0 0 1	0 0 0 1 0	1 1 0 0 0 0	0 0 0 0	5,000 5,000 750 3,000 1,500
MONTGOMERY A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/BALTIMORE AMERICAN STORES CO B GREEN AND CO INC CREASEY CO OF MARYLAND GIANT FOOD INC GRAND UNION CO/MASHINGTON DIV MILITARY P A & S SMALL COMPANY RICHFOOD INC SAFEMAY STORES INC COUNTY TOTAL:	FLORENCE HJ BALTIMORE MD TOWSON MD BALTIMORE MD HAGEPSTOWN MD LANDOVER MD BUY DIRECT YORK PA MECHANICSVILLE VA LANDOVER MD	3 5 1 2 21 7 1 5 8 24 79	0 0 0 0 1 0 0 0 1 1 1 0 0 3	0 0 0 0 1 0 0 0 0 2 2	0 0 0 0 0 5 2 0 1 1 9	3 2 1 1 0 3 2 0 1 2 13 28	0 3 0 1 0 13 3 1 0 2 2 25	21,000 47,000 5,000 15,000 2,250 207,000 53,000 11,750 38,750 129,000 544,750
PRNC GEORGES A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/BALTIMORE B GREEN AND CO INC GIANT FOOD INC GTAND UNION CO/WASHINGTON DIV P A & S SMALL COMPANY RICHFOOD INC SAFEMAN STORES INC SMALL SUPPLIEPS COUNTY TOTAL:	FLORENCE NJ BALTIMONE MD BALTIMONE MD LANDOVER MD LANDOVER MD YORK PA MECHANICSVILLE VA LANDOVER MD	3 16 3 21 12 5 9 27 2	0 0 0 0 0 4 2 0 1 7	0 0 1 0 0 0 1 1 0 3	0 3 2 5 1 0 4 7	3 9 0 8 8 1 0 13 0	0 4 0 8 3 0 2 6 0 23	21,000 101,000 7,500 177,000 8,000 40,000 165,500 3,750 603,750
QUEEN ARRES AMERICAN STORES CO COUNTY TOTAL:	TCWSON ND	2 2	0	0	2	0	0 0	6,000 6,000
SCMERSET 3 GREEN AND CO INC CAMELIA FOCO STORES INC P A C S SHALL COMPANY SHALL SUPPLIERS COUNTY TOTAL:	BALTIMORE MD NORFOLK VA YORK PA	1 3 1 1 6	0 0 0 0	0 2 1 1 4	1 1 0 0 2	0 0 0 0	0 0 0 0	3.000 6,000 1,500 1,500 12,000
ST MARYS A C P TEA COUDALTIMORE B GREEN AND CO INC CRAND UNION COUMASHINGTON DIV LOUIS LEHRMAN AND SON MILITARY P A C S SMALL COMPANY RICHFOOD INC SAFEMAY STORES INC SMALL SUPPLIERS COUNTY TOTAL:	BALTIMORE MD EALTIMORE MD LANDOVER MD SHIPEMANSTONN PA UY DIPECT -UPK PA MECHANICSVILLE VA LANCGVER ND	1 2 1 2 1 2 3 1 1	0 0 0 0 0 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 1 0 2 0 1 1 0 0 5	0 1 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 1 0 0 0 0	10.000 8.000 10.000 6,000 7,000 3,750 13.000 10.000 750 63,500
TALEGT A C P TEN COUBALTIMOPE AMERICAN STOPES CO SAFEMAY STORES INC COUNTY TOTAL:	BALTIMORE MD TOUSON MD LANDOVER MD	1 2 1 4	0 0 0 0	0 0 0	0 1 1 2	0 1 0	1 0 0	10,000 10,000 3,000 23,000

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COUNTY SUMPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE ND (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	HIL	(\$1000)
WASHINGTON								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	O	0	0	1	0	7,000
A & P TEA CO/BALTIMORE	BALTIMORE ND	1	0	0	0	1	0	7,000
ASSOCIATED WHOLESALERS INC	YORK PA	1	t	٥	0	0	Ô	750
CREASEY CO OF MARYLAND	HAGERSTOWN MD	5	1	2	1	0	1	16,750
FOX GROCERY CO	BELLE VERNON PA	1	0	0	0	1	o	5,000
VID NOTERIHEAWNCO NOINU CHARD	LANDOVER 110	3	0	0	2	1	0	11,000
LOUIS LERRMAN AND SON	SHIREMANSTOWN PA	3	0	0	0	3	Ó	17,000
MILITARY	BUY DIRECT	1	0	0	0	1	0	5,000
REEVES PARVIN AND CO	HUNTINGDON PA	1	0	0	1	0	ō	3,000
SAFEHAY STORES INC	LANDOVER MD	1	0	0	0	1	0	7,00 0
HEIS MARKETS INC	SUNDURY PA	2	0	0	1	1	ū	8,000
COUNTY TOTAL:		20	2	2	5	10	1	87,500
WICONICO								
A & P TEA CO/BALTIMORE	BALTIMORE MO	2	0	0	0	2	о	14,000
AMERICAN STORES CO	TOWSON ND	2 2	Ŏ	0	ă	1	1	20,000
B GREEN AND CO INC	BALTIMORE MD	ž	ĭ	Ô	0	i	j	7,750
COLONIAL STORES	NORFOLK VA	1	ò	0	o o	·	0	5,000
FLENING CONTHRIFTMAY DIV	OAKS PA	į	õ	1	ő	G	0	
GIANT FOOD INC	LANDOVER MD	i	ŏ	ò	ő	1	0	1,500
SAFEHAY STORES INC	LANDOVER MD	3	ō	1	1	1	0	7.000
SUPERMARKETS GENERAL CORP	WOODBRIDGE NJ	1	0	,	0	0	1	9,500
COUNTY TOTAL:		13	1	2	1	7	2	15,000
		13	ı	-	,	,	۷	79,750
WORCESTER								
A C P TEA CO/BALTIMORE	BALTIMORE NO	3	0	0	1	1	t	20,000
AMERICAN STORES CO	TOUSON 11D	2	ō	1	i	ò	ò	4,500
B GREEN AND CO INC	BALTIMORE MD	3	1	ò	2	Ď	ő	6,750
CAMELIA FOOD STORES INC	NORFOLK VA	ī	ò	ŏ	1	Õ	ő	3,000
LOUIS LEHRMAN AND SON	SHIREMANSTOWN PA	ì	1	ő	ò	0	0	750
P A & S SMALL COMPANY	YORK PA	ż	ò	ő	2	o o	0	5,000
SAFEMAY STORES INC	LANDOVER ND	•	0	Ö	0	0	1	10,000
COUNTY TOTAL:		13	ž	1	7	1	2	51,000
MD STATE TOTAL:		613	57	61	157	219	119	3,348,250

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COUNTY SUPPLIERS		TOTAL STORES	500K-	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 03 State: Pa		JICKES		,,,,,		1122		(, , , , , , , , , , , , , , , , , , ,
ADAMS A & P TEA CO/BALTIMORE AMERICAN STORES CO ASSOCIATED WHOLESALERS INC LOUIS LEHRMAN AND SON P A & S SMALL COMPANY COUNTY TOTAL:	BALTIMORE MD TOWSON MD YORK PA SHIREMANSTOWN PA YORK PA	1 1 1 2 3 8	0 0 0 0 1	0 0 0 1	0 0 0 0 0 1 1	1 1 1 1 1 5	0 0 0 0	5,000 5,000 7,000 6,500 8,750 30,050
ALLEGHENY ASSOCIATED GPOCERS INC CHARLEY EROTHERS CO FOX GROCERY CO GIANT EAGLE MARKETS GOLDEN DAWN FOODS INC HAINES SUPER MARKETS HARRY M POLLOCK CO INC KROGER CO M MARRACCINI & CO INC MILITARY POTTER-MC CUNE CO S M FLICKINGER CO SCOT LAD FOODS INC THOROFARE MARKETS INC VALLEY WHOLESALE GROCERY INC SMALL SUPPLIERS COUNTY TOTAL:	DENHISON OH GREENSBURG PA BELLE VERNON PA PITTSBURGH PA SHARON PA CLAIRTON PA KITTANNING PA SCLON OH ELIZABETH PA BUY DIRECT MC KEESFORT PA JAMESTOWN NY HEPZIBAH MV YOUNGSTOWN OH BEAVER FALLS PA SUNBURY PA	2 39 39 36 6 2 16 25 3 1 13 1 20 1 1 3	1 2 3 0 1 0 5 0 0 0 4 0 0 0 0 1 7	0 6 6 2 2 1 6 0 0 0 0 0 0 0 0 0 1 1 3 3	1 9 15 9 1 0 4 11 0 0 3 1 0 9 1 0 0 6 4	0 16 14 17 1 0 0 10 1 1 1 0 0 0 1 0	0 6 1 8 1 1 1 1 4 2 0 0 0 0 0	3,750 183,500 145.250 215,000 21,750 11,500 34,750 150,000 25,000 7,000 21,000 3,000 7,000 10,000 12,250 936,250
ARMSTRONG CHARLEY EPOTHERS CO FOX GROCEPY CO HAFRY M FOLLOCK CO INC KROGER CO THOROFARE MARKETS INC COUNTY TOTAL:	GREENSBURG PA BELLE VERNON PA KITTANNING PA SOLON OH YOUNGSTOWN OH	4 2 10 1 3 20	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 1 5 0 1 7	2 0 3 0 2 7	2 1 0 1 0	0 0 0 0	16,000 6,500 18,000 7,000 7,500 55,000
BEAVER CHARLEY EROTHERS CO FOX GROCERY CO GIANT EAGLE MARKETS GOLDEN DAWN FOODS INC KROGER CO MC LAIN GROCERY CO POTTER-NC CUNE CO THOROFARE MARKETS INC VALLEY WHOLESALE GROCERY CO COUNTY TOTAL:	GREENSBURG PA BELLE VERNON PA PITTSBURGH PA SHARON PA SOLOH OH MASSILON OH MC KEESPORT PA YOUNGSTOWN OH YOUNGSTOWN OH BEAVER FALLS PA WHEELING WV	6 2 1 6 5 1 1 3 1 12 1 2	0 1 0 2 0 0 0 0 0 6 0 9	0 0 0 1 0 0 1 0 0 2	1 1 0 1 0 1 0 1 0 0	4 0 0 2 3 0 0 1 1 4 0	1 0 1 0 0 0 0 1 0 0	39,000 3,750 10,000 18,000 37,000 3,000 1,500 5,000 27,500 3,000 165,750
BEDFORD A C P TEA COZALTOONA BLACKBURN-RUSSELL CO INC ECONONY UNCLESALE GROCERS PERN TRAFFIC CO REEVES PARVIN AND CO COUNTY TOTAL:	ALTOONA PA EEDFORD PA ALTOONA PA DU BOIS PA HUNTINGDON PA	1 2 1 1 3 8	0 1 0 0 0	0 0 1 0 1	1 1 0 0 2 4	0 0 0 1 0	0 0 0 0	3,000 3,750 1,500 7,000 7,500 22,750
BERKS AMERICAN STORES CO AMERICAN STORES CO ASSOCIATED WHOLEGALERS INC FLEMING CO/THRIFTHAY DIV S H DELP CO JEWEL FOOD STORES	FHILADELPHIA PA FORTY FORT PA YORK PA OALS PA TEMPLE PA BLUE BELL PA	7 1 2 7 8 2	0 0 0 0	0 0 0 3 0	4 1 1 1 3	2 0 0 2 4 2	1 0 1 1 1	36,000 3,000 13,000 29,500 41,000 12,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA, BERKS	(CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	HIL	(\$1000)
LOUIS LEHRMAN AND SON P A C S SMALL COMPANY PETRINI MARKETS SUFERMARKETS GENERAL CORP UNITED ASSOCIATED GROCERS WAKEFERN FOOD CORP WEIS MAPKETS INC COUNTY TOTAL:	SHIREMANSTOWN PA YORK PA SAN FRANCISCO CA WOODERIDGE NJ RODESONIA PA ELIZABETH NJ SUNBURY PA	5 1 1 1 10 1 7 53	0 0 0 6 0	0 0 0 0 0 0 0 5	3 1 1 0 2 0 2	2 0 0 0 0 0 0 3	0 0 0 1 0 1 2 8	19.003 3.000 3.000 10.000 13.500 15.000 47.000 245.000
BLAIR A & P TEA CO/ALTOONA BLACKBUEN-RUSSELL CO INC CHARLEY BROTHERS CO ECONOMY WHOLESALE GROCERS FOX GROCEPY CO LOUIS LEHRMAN AND SON PENN TRAFFIC CO REEVES PARVIN AND CO WEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA BEDFORD PA GREENGSURG PA ALTOONA PA BELLE VERNON PA SHIREMANSTOWN PA DU DOIS PA HUNTINGDON PA SUNDURY PA	7 1 1 6 2 2 5 4 2 2 2 3 2	0 1 0 2 1 1 0 0 0	1 0 0 1 0 1 0 3 0 0	1 0 0 1 1 0 1 1 0 0 5	5 0 1 0 0 0 4 0 2 0	0 0 0 2 0 0 0 0	37,500 750 5,000 26,000 3,750 2,250 25,000 7,500 10,000 10,750 123,500
BRADFORD AMERICAN STORES CO P C C/COMMANDER FOODS P A C S SMALL COMPANY S M FLICKINGER CO COUNTY TOTAL:	FORTY FORT PA SYRACUSE NY YORK PA ELMIRA NY	4 2 1 2 9	0 0 0 1	1 0 0 0	1 1 0 1 3	1 1 1 0 3	1 0 0 0	24.500 10,000 7,000 3,750 45,250
BUCKS A & P TEA CO (PLUS DISCOUNT) AMERICAN STORES CO FLEMING CO/THRIFTWAY DIV FPANKFORD-QUAKER GROCERY CO G H DELP CO JEWEL FOOD STORES P A & S SMALL COMPANY PEPLOFF EFOTHERS SUPERMARKETS GENERAL CORP SMALL SUPPLIERS COUNTY TOTAL:	FLORENCE NJ PHILADELPHIA PA OAKS PA FHILADELPHIA PA TEMPLE FA BLUE BELL PA YURK PA PHILADELPHIA PA WOODERIDGE NJ	2 15 19 11 3 4 8 1 4 2 68	0 0 1 2 0 0 0 0	0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 1 7 3 2 0 1 1 0 0	2 7 3 5 0 4 7 0 2 0 35	0 7 1 1 0 0 0 0 0	14.000 129,000 75.250 53.500 7,500 28.000 46.000 3.000 44,000 1.500
BUTLER CHAPLEY BROTHERS CO FOX GROCERY CO GOLDEN DAWN FOODS INC KPCCER CO P A & S SMALL COMPANY POTTER-MC CUME CO TAMARKIN CO THOROFARE MARKETS INC COUNTY TOTAL:	GREENSBURG PA BELLE VERNON FA SHARON PA SOLON OH YORK FA MC KEESFORT PA YOUNGSTONN OH	8 7 2 2 1 3 1 2 26	0 0 1 0 0 1	4 2 0 0 0 1 0 1 3	4 4 1 0 1 1 1 1 1 1 1 3	0 1 0 1 0 0 0	0 0 0 1 0 0 0	18,000 20,000 3,750 22,000 3,000 5,250 3,000 4,500 79,500
CAMBRIA A C P TEA COMALTOCHA CHAPLEY BROTHERS CO ECONOMY WHOLESALE GROCERS FOX GROCERY CO HARRY M FOLLOCK CO INC LOUIS LEHRMAN AND SON FENN TRAFFIC CO FEEVES PARVIN AND CO SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA GREENGEURG PA ALTOONA PA BELLE VERNON PA KITTANNING PA SHIPEMANSTOWN PA DU BOIS PA HUNTINGDON PA	8 4 10 1 1 4 2 2	0 0 0 0 0 0 0	4 1 3 2 1 1 0 0 0	2 1 1 2 0 0 0 0	2 1 0 6 0 0 3 1 0	0 1 0 0 0 0 1 0	26,000 21,500 7,500 45,000 1,500 32,000 5,750 3,750

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
CAMERON OLEAN WHOLESALE GROCER COOP S M FLICKINGER CO COUNTY TOTAL:	OLEAN NY JANESTOWN NY	1 1 2	0 0 0	1 0 1	0 1 1	0 0 0	0 0 0	1,500 3,000 4,500
CARBON AMERICAN STORES CO AMERICAN STORES CO FLEMING CO/THRIFTWAY DIV P A & S SMALL COMPANY POYAL SWAN FOODS INC SMALL SUFPLIERS COUNTY TOTAL:	PHILADELPHIA PA FORTY FORT PA OAKS PA YORK PA HAZLETON PA	1 2 1 1 1 2 3	0 0 0 0 0	0 1 0 0 1 1 1 3	1 1 0 1 0	0 0 0 0 0	0 0 1 0 0	3,000 4,500 15,000 3,000 1,500 4,500
CENTRE A C P TEA CO/ALTOONA ECONOMY WHOLESALE GROCERS JEFFERSON WHOLESALE GROC FENN TRAFFIC CO REEVES PARVIN AND CO WEIS MARKETS INC COUNTY TOTAL:	ALTOONA PA ALTOONA PA PUNCSUTAKNEY PA DU BOIS PA HUNTINGDON PA SUNBURY PA	4 1 1 4 4 4	0 1 0 0 2 2 5	0 0 1 0 0	0 0 0 1 2 1 4	4 0 0 1 0 1 6	0 0 0 2 0 0 2	24,000 750 1,500 30.000 7,500 11,500 75,250
CHESTER A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/FHILADELPHIA AMERICAN STORES CO ASSOCIATED WHOLESALERS INC FLEMING CO/THRIFTWAY DIV FRANKFORD-QUAKER GROCERY CO G H DELP CO JEHEL FOOD STORES P A & S SMALL COMPANY UNITED ASSOCIATED GROCERS WAKEFERN FOOD CORP SMALL SUPPLIERS COUNTY TOTAL:	FLORENCE NJ YEADON PA PHILADELPHIA PA YORK PA CARS PA PHILADELPHIA PA TEMPLE PA BLUE BELL PA YORK PA RODESONIA PA ELIZABETH NJ	2 2 10 2 8 2 1 1 8 1 1 8	0 0 0 2 1 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 2 0 6 0 0 0 3 1 0	1 2 4 0 1 0 0 0 1 3 0 0 1 1 3	1 0 4 0 0 0 0 0 0 0 2 0 1 1	17,000 12,000 84,000 1,500 23,750 3,000 1,500 7,000 53,000 3,000 15,000 21,500 242,250
CLARION A C P TEA CO/ALTOONA CHARLEY BROTHERS CO GOLDEN DAWN FOODS INC HABRY M POLLOCK CO INC JEFFERSON KHOLESALE GROC KROGER CO PENN TRAFFIC CO SMALL SUPPLIERS COUNTY TOTAL:	ALIOONA PA GREENSBURG PA SHARON PA KITTANMING PA PUNKSUTANMEY PA SOLON OH DU BOIS PA	1 1 1 3 2 1 3 1	0 0 1 3 1 0 0	1 0 0 0 0 0	0 1 0 0 1 0 1 0 3	0 0 0 0 0 0 1	0 0 0 0 0 1 1	1,500 3,000 750 2,250 3,750 10,000 20,000 1,500 40,750
CLEARFIELD A C P TEA COMALTOONA CHARLEY BROTHERS CO ECONOMY WHOLESALE GROCER COOP FENN TRAFFIC CO REEVES FARVIN AND CO COUNTY TOTAL:	ALTOCHA PA GPEENGBUNG PA ALTOCHA PA OLEAN NY DU EOIS PA HUNTINGDON PA	1 1 3 4 6 3	0 0 1 2 0 0	1 0 0 2 1 2 6	0 1 1 0 1 1 4	0 0 1 0 3 0	0 0 0 0 1	1,500 3,000 8,750 4,500 36,500 6,000 60,250
CLINTON A C P TEA CO (ALTOONA REEVES PARVIN AND CO S M FLICKINGER CO WEIS MARKETS INC COUNTY TOTAL:	ALTOCHA PA HUNTINITOCH PA JAMESTOWN NY SUMBURY PA	3 2 1 4	0 1 1 0 2	0 1 0 2 3	0 U 0	2 0 0 2 4	1 0 0 0	20.000 2.250 750 15.000 30.000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
COLUMBIA AMERICAN STORES CO LOUIS LEHRMAN AND SON P A & S SMALL COMPANY ROYAL SWAN FOODS INC UNITED ASSOCIATED GROCERS WEIS MARKETS INC COUNTY TOTAL:	FORTY FORT PA SHIREMANSTOWN PA YORK PA HAZLETON PA RODESONIA PA SUNBURY PA	2 1 2 1 1 5	0 0 0 0 0	0 0 0 0 0	1 0 2 1 1 4	1 1 0 0 0	0 0 0 0 0 0 0 0 0 0	10,000 7,000 6,000 3,000 3,000 13,500 42,500
CRAWFORD CHARLEY BROTHERS CO GOLDEN DAWN FOODS INC KROGER CO P A & S SMALL COMPANY PENN TRAFFIC CO PETER J SCHMITT CO S M FLICKINGER CO THORCFARE MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	GREENSEURG PA SHARON PA SOLON OH YORK PA JAMESTONN NY DU BOIS PA CHEENTOWAGA NY JAMESTONN NY YOUNGSTONN OH	2 6 1 1 2 2 1 2 1	1 0 0 0 0 0 0 0 0	1 4 0 1 0 0 0 0 1 0 0 7	0 2 0 0 1 1 0 0 0 1 5	0 0 1 0 1 1 1 1 0 6	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2.250 12,000 7,000 1,500 8,000 8,000 5,000 8,500 7,000 3,000 62,250
CUMBERLAND A & P TEA CO, BALTIMORE AMERICAN STORES CO ASSOCIATED WHOLESALERS INC G H DELP CO LOUIS LEHPMAN AND SON MILITARY P A & S SMALL COMPANY REEVES FARVIN AND CO SAFEWAY STORES INC UNITED ASSOCIATED GROCERS WEIS MARKETS INC COUNTY TOTAL:	BALTIMORE MD TOWSON MD YORK PA TEMPLE PA SHIREMANSTOWN PA EUY DIRECT YORK PA HUNTINGDON PA LANCOVER MD ROBESONIA PA SUNBURY PA	4 1 2 3 10 2 2 1 1 1 3 4 33	0 0 1 0 0 0 0 0	0 0 1 1 1 0 0 0 0 0 0 4	1 0 0 2 2 0 1 0 0 1 3	3 1 0 0 4 2 0 1 0 2 0	0 0 0 0 3 0 0 0 1	20.000 7,000 2,250 7,500 62,500 12.000 4,500 5,000 10,000 17,000 19,000
DAUFHIN A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/BALTIMORE AMERICAN STORES CO ASSOCIATED WHOLESALERS INC FLEMING CO/THRIFTWAY DIV LCUIS LEMMAN AND SON MILLER AND HARTMAN P A & S SMALL COMPANY REEVES PARVIN AND CO SUPERMARKETS GENERAL CORP UNITED ASSOCIATED GROCERS NEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	FLORENCE NJ BALTIMORE MD TOWSON MD YORK PA OAKS PA SHIREMANSTOWN PA LANCASTER PA YOFK PA HUNTINGDON PA MOODBRIDGE NJ ROBESONIA PA SUNGURY PA	1 2 2 1 10 1 4 3 1 5 10 1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 1 0 1 1 1 1 0 0 3 3 0	0 0 1 0 0 0 2 0 1 3 0 2 3 1	1 2 1 0 0 0 1 0 2 0 0 0 0 0 0 0 0 0 0 0	0 0 0 1 4 0 0 0 1	7,000 10,090 8,000 2,250 10,000 59,000 1,500 16,500 9,000 15,000 10,509 36,250 3,000
DELAWARE A C P TEA CO (PLUS DISCOUNT) A C P TEA CO/PHILADELPHIA AMERICAN SEAWAY FOODS INC AMERICAN STORES CO FLEMING CO/THRIFTWAY DIV FFANKFOPD-QUAKER GROCERY CO G H DELP CO JEMEL FOOD STORES MID EASTERN COOPERATIVE INC MILLER AND HARTMAN P A C S SMALL COMPANY FERLOFF EROTHERS SUPERMARKETS GENERAL CORP	FLORENCE NJ YEADON PA BEDFORD HEIGHTS OH PHILADELPHIA PA OAKS PA PHILADELFHIA PA TEMPLE PA BLUE BELL PA CAPLSTADT NJ LANCASTER PA YORK PA PHILADELPHIA PA WOODERIDGE NJ	3 8 1 16 10 9 4 4 6 2 1 2 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 1 0 3 4 1 0 0 0 0 0 0	0 3 0 1 3 3 2 0 0 0 0	2 2 0 8 1 0 1 4 0 0 1 0 1	1 3 6 7 3 0 0 0 0 0 0	29.000 56.000 1.500 139.000 48.500 16.500 14.500 26.000 0.250 1.500 7,000 13.000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA, DELAWARE	(CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
WAKEFERN FOOD CORP SMALL SUPPLIERS COUNTY TOTAL:	ELIZABETH NJ	1 3 69	0 2 7	0 0 10	0 0 1 3	0 1 21	1 0 18	15,000 8,500 413,250
ELK A & P TEA CO/ALTOONA JEFFERSON WHOLESALE GROC OLEAN WHOLESALE GROCER COOP PENN TRAFFIC CO PETER J SCHMITT CO S M FLICKINGER CO COUNTY TOTAL:	ALTOONA PA PUNNSUTAWNEY PA OLEAN NY DU BOIS PA CHEEKTOWAGA NY JAMESTOWN NY	1 1 2 3 1 3	0 1 2 0 0 0 0 3	0 0 0 1 0 0	1 0 0 1 1 2 5	0 0 0 1 0 1	0 0 0 0 0	3,000 750 1,500 11,500 3,000 11,000 30,750
ERIE FOX GROCERY CO GOLDEN DAWN FOODS INC KROSER CO OLEAN WHOLESALE GROCER COOP P A C S SMALL COMPANY PENN TRAFFIC CO PETER J SCHMITT CO S M FLICKINGER CO S M FLICKINGER CO TAMARKIN CO TRIPIFOODS INC TRIPIFOODS INC/JACOB HALLER CO SMALL SUFPLIERS COUNTY TOTAL:	BELLE VERNON PA SHARON PA SOLON OH OLEAN NY YORK PA JAMESTOWN NY CHEEKTOWAGA NY JAMESTOWN NY COLUMBUS OH YOUNGSTOWN OH EUFFALO NY ERIE PA	1 13 2 1 1 2 14 6 1 6 1 6	0 1 0 0 0 0 0 0 0 1 0 0 1 2 0 5	0 2 0 0 0 2 1 1 2 0 0 0 0 4 0	1 8 0 1 0 0 5 1 0 0 0 1 2 0	0 2 2 0 1 0 7 1 0 3 0 0 0	0 0 0 0 0 0 0 1 2 0 0 0 0	3,000 37,750 14,000 3,000 7,000 3,000 74,500 41,000 750 24,000 7,500 3,000 219,250
FAYETTE A & P TEA CO/ALTOONA CHARLEY BROTHERS CO FOX GROCERY CO KROGER CO PECHIN SUPER MARKETS FOTTER-MC CUNE CO SCOT LAD FOODS INC THOROFARE MARKETS INC WHEELING WHOLESALE GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA GREENSBURG PA BELLE VERNON PA SOLON OH DUNBAR PA MC KEESPORT PA HEPZIBAH NV YOUNGSTOUN OH WHEELING NV	3 6 16 2 3 3 1 2 1 1 1 38	0 0 2 0 2 0 1 0 0	0 3 4 0 0 2 0 0 1	2 3 7 0 0 1 0 0 0 0 1 3	10220002007	0 0 1 0 0 0 0 0 0 2	11,000 13,500 50,500 10,000 16,500 6,000 750 12,000 1,500 750 122,500
FCREST S M FLICKINGER CO COUNTY TOTAL:	JAMESTOWN NY	1 1	0	0	1	0	0	3,000 3,000
FRANKLIN A & P TEA CO/BALTIMORE AMERICAN STORES CO ASSOCIATED WHOLESALERS INC CREASEY CO OF MARYLAND LOUIS LEHRMAN AND SON P A & S SMALL COMPANY REEVES PARVIN AND CO SAFEMAY STORES INC WEIS MAPHETS INC COUNTY TOTAL:	BALTIMORE MD TOHSON MD YORK PA HAGERSTOHN MD SHIREMANSTOHN PA YORK PA HUHTIMODON PA LAMDOVER MD SUNDURY PA	2 3 7 1 2 3 1 1 1	0 0 4 1 0 0 0 0	0 0 0 0 0 0 0	0 1 1 0 0 3 0 0	1 1 1 0 1 0 0 0 0	1 1 1 0 1 0 0 1 0 0 5	15,000 18,000 21,000 750 22,000 9,000 1,500 15,000 3,000
FULTON SMALL SUPPLIERS COUNTY TOTAL:		1	0	0	0	1	0	7,000 7,000
GREENE ASSOCIATED GROCERS INC CHARLEY BROTHERS CO FOX GROCERY CO	DENMISON OH GREENSPURG FA BELLE VERNON PA	1 2 2	0 0 0	1 0 1	0 1 1	0 1 0	0 0 0	1,500 8,000 4,500

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COUNTY SUPPLIERS		TOTAL	50 0 K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA, GREENE	(CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
KROGER CO POTTER-MC CUNE CO WASHINGTON GROCERS ASSOC WHEELING WHOLESALE GROCERY CO COUNTY TOTAL:	SOLON OH MC KEESFORT PA WASHINSTON PA WHEELING NV	1 1 1 1 9	0 0 0 1	0 0 1 0 3	0 1 0 0 3	1 0 0 0	0 0 0 0	7,000 3,000 1,500 750 26,250
HUNTINGDON A & P TEA CO/ALTOONA PENN TRAFFIC CO REEVES PARVIN AND CO WEIS MARKETS INC COUNTY TOTAL:	ALTOONA PA DU BOIS PA HUNTINGDON PA SUNBURY PA	1 3 2 8	0 0 0 0	1 0 2 1 4	0 0 1 1 2	1 1 0 0	0 0 0 0	6,500 5,000 6,000 4,500 22,000
INDIANA A & P TEA COMALTOONA CHARLEY EROTHERS CO FOX GROCERY CO HARRY M POLLOCK CO INC JEFFERSON WHOLESALE GROC P A & S SMALL COMPANY PENN TRAFFIC CO THOROFARE MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	ALTOCHA PA GREENSBURG PA BELLE VEPHON PA KITTAHRING PA PUNXSUTAINEY PA YORK FA OU BOIS PA YOUNGSTONN OH	2 5 3 2 1 1 1 5 22	0 0 0 0 1 0 0 0	0 0 1 2 0 1 0 0	0 1 0 1 0 0 0 0 3	2 0 4 0 1 0 0 1 1 9	0 1 0 0 0 0 1 0	12,000 13,000 21,500 6,000 7,750 1,500 10,000 5,000 15,500 92,250
JEFFERSON A & F TEA CO/ALTOCNA GOLDEN DAWN FOODS INC HAERY M FOLLOCK CO INC JEFFERSON WHOLESALE GROC PENN TRAFFIC CO S M FLICKINGER CO SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA SHARCH PA KITTANNING PA PUNXSUTAWNEY PA DU BOIS PA JAMESTOWN NY	1 2 2 2 3 1 2 13	0 1 1 1 0 0	0 0 0 0 1 0 1 2	0 0 1 1 0 0	1 1 0 0 0 0 1 0 3	0 0 0 0 2 0 0 2	5,000 5,750 3,750 3,750 21,500 5,000 2,250 47,000
JUNIATA REEVES PARVIN AND CO WEIS MARKETS INC COUNTY TOTAL:	HUNTINGDON PA SUNDURY PA	1 1 2	0 0 0	0 0 0	0 1 1	1 0 1	0 0 0	5,000 3,000 8,000
LACKAMANNA AFFILIATED FOOD DISTRIBUTORS AMEPICAN STORES CO G H DELP CO GIANT MARKETS JEHEL FOOD STORES P A & S SMALL COMPANY S M FLICKINGER CO SCOTI GROCERY CO WAKEFERN FOOD CORP WEIS MARKETS INC WYONING VALLEY DISTRIBUTING CO SMALL SUPPLIERS COUNTY TOTAL:	SCRANTON PA FORTY FORT PA TEMPLE PA SCRANTON FA BLUE BELL PA YORK PA ELMIRA NY WILKES BARRE PA ELIZABETH NJ SUMBURY PA WILKES BARRE PA	20 8 3 1 1 3 7 1 1 2 2 50	8 0 0 0 0 0 0 0 0	2 0 0 0 0 0 1 0 0 0 1 0 0 4	6 3 2 1 1 1 1 0 0 0	4 2 0 0 0 1 5 0 1 0 0 1 0	0 3 1 0 0 0 1 0 0	49,000 54,000 16,000 3,000 9,500 45,000 5,000 10,000 2,250 3,750 203,500
LANCASTER A C P TEA CO (PLUS DISCOUNT) AMERICAN STOPES CO AMERICAN STORES CO ACCOCIATED WHOLESALEPS INC FLEMING CONTHRIFTWAY DIV G H DELP CO JEHEL FCOD STORES LCUIS LEHPMAN AND SON MILLER AND HARTHAN P A C S GMALL COMPANY	FLORENCE NJ PHILADELPHIA PA TONSON MD YORK PA OAKS PA TEMPLE FA BLUE BELL PA SHIREMANSTONN PA LANCASTER PA	2 3 2 18 2 9 3 5 1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 1 0 3 1 1 0 2	1 2 2 3 0 4 0 1	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 1 0 1	10,000 7,500 6,000 54,000 2,250 48,500 21,000 16,750 1,500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA, LANCASTER	(CONTINUED)	STORES	1 MIL	MIL	MIL	HIL	MIL	(\$1000)
UNITED ASSOCIATED GROCERS WEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	ROBESONIA PA SUNDURY PA	11 11 2 72	6 0 0 14	2 3 0 14	3 3 1 22	0 5 0 17	0 0 1 5	16,500 40,500 13,000 253,500
LAWRENCE CHARLEY BROTHERS CO GIANT EAGLE MARKETS GOLDEN DAWN FOODS INC KROGER CO MC LAIN GROCERY CO SKY EROTHERS INC TAMARKIN CO SMALL SUPPLIERS CCUNTY TOTAL:	GREENSBURG PA PITISEURGH PA SHARON PA SOLON OH MASSILON OH ALTOCNA PA YOUNGSTOWN OH	4 1 6 2 2 1 7 5	0 0 3 0 0 0 1 1 5	1 0 1 0 1 1 2 1 7	1 0 0 1 0 0 3 2	2 1 2 1 1 0 1 1 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14,500 7,000 13,750 10,000 3,500 1,500 19,750 13,250 88,250
LEBANON A & P TEA CO (PLUS DISCOUNT) AMERICAN STORES CO ASSOCIATED WHOLESALERS INC LOUIS LEHRMAN AND SON P A & S SMALL COMPANY UNITED ASSOCIATED GROCERS WEIS MARNETS INC SMALL SUPPLIERS COUNTY TOTAL:	FLORENCE NJ PHILADELPHIA PA YORK PA SHIREMANSTOWN PA YORK PA ROBESONIA PA SUNBURY PA	1 1 2 3 1 10 2 1	0 0 1 0 0 3 0 0	0 0 0 0 0 3 0	0 0 1 0 1 1 1 1 0 4	1 0 0 2 0 2 1 0 6	0 1 0 1 0 1 0 0 3	7,000 10,000 3,750 22,000 3,000 34,750 8,000 1,500 90,000
LEHICH ANERICAN STORES CO FLEMING CO/THRIFTWAY DIV G H DELP CO GIANT EAGLE MARKETS JEHEL FCOD STORES LOUIS LEHRMAN AND SON P A C S SMALL COMPANY UNITED ASSOCIATED GROCERS WAKEFERN FOOD CORP WEIS MARKETS INC SMALL SUPPLIERS CCUNTY TOTAL:	PHILADELPHIA PA OAKS PA TEMPLE PA PITTSBURGH PA BLUE BELL PA SHIREMANSTOWN PA YORK PA ROBESONIA PA ELIZABETH NJ SUNBURY PA	5 11 7 1 1 2 2 3 1 3 7 43	0 1 1 0 0 0 0 1 1 0 0	1 2 0 0 0 0 1 0 2 0 0 0 2	1 3 2 0 0 1 0 0 0 1	2 1 1 0 1 0 1 0 0 2 1 9	1 4 3 1 0 0 1 0 1 0	26,500 67,750 46,750 15,000 7,000 4,500 17,000 3,750 15,000 17,000 11,000 231,250
LUZERNE AFFILIATED FOOD DISTRIBUTORS AMERICAN STORES CO FLEMING CO/THRIFTHAY DIV G H DELP CO JEHEL FOOD STORES MILLER AND HARTMAN P A C S SMALL COMPANY S M FLICKINGER CO SCOTT GROCERY CO HEIS MARKETS INC HYOMING VALLEY DISTRIBUTING CO SMALL SUPPLIERS COUNTY TOTAL:	SCRANTON PA FORTY FORT PA OANS PA TEMPLE PA BLUE BELL PA LANCASTER PA YORK PA ELMIRA NY WILKES BARRE PA SUNDURY PA HILKES BARRE PA	10 17 2 5 1 1 2 5 2 5 6 1 57	2 0 0 0 0 0 0 0 0 0	3 3 2 0 0 1 1 0 0 0 0 2 1 1 2	0 5 0 0 0 1 1 1 2 0 0	4 8 0 3 1 0 1 4 0 3 3 1 0 25	1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	38,000 79,500 3,000 21,000 7,000 1,500 10,000 23,000 13,000 25,000 14,750 1,500 237,250
LYCOMING A & P TEA COZALTOONA AFFILIATED FOOD DISTRIBUTORS AMERICAN STORES CO LOUIS LEHRMAN AND SON P A & S SMALL COMPANY FENH TRAFFIC CO S M FLICKINGER CO UNITED ASSOCIATED GROCEES WEIS MARKETS INC	ALTODIA PA SCRANTON PA FORTY FORT PA SHIPEMANSTOWN PA YORK FA DU BOIS PA ELMIRA NY ROBESONIA PA SUNDURY PA	1 3 2 1 4 2 1 3	0 0 0 0 1 1 0	0 1 0 0 1 0 0 1 2	1 2 0 0 1 0 1 0	0 0 2 1 1 2 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3,000 7,500 12,000 7,000 12,250 12,000 3,000 3,000 21,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA, LYCOMING	(CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
SMALL SUPPLIERS COUNTY TOTAL:		1 24	0 3	0 5	1 8	0 8	0	3,000 83,750
MCKEAN A & P TEA COMALTOCHA OLEAN WHOLESALE GROCER COOP PENN TRAFFIC CO PETER J SCHMITT CO S M FLICKINGER CO SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA OLEAN NY JAMESTOWN NY CHEEKTOWAGA NY JAMESTOWN NY	1 3 1 3 5 3	0 1 0 0 0 0	1 0 1 0 1 2 5	0 0 3 2 0 7	0 0 0 0 1 1 2	0 0 0 0 1	1,500 6,750 1,500 9,000 29,500 8,000 56,250
MERCER AMERICAN SEAHAY FOODS INC FOX GROCERY CO GIANT EAGLE MARKETS GOLDEN DAWN FOODS INC KROGER CO PENN TRAFFIC CO TAMARKIN CO SMALL SUPPLIERS COUNTY TOTAL:	BEDFORD HEIGHTS OH BELLE VERNON PA PITTSBURGH PA SHAPON PA SOLON OH DU BOIS PA YOUNGSTONN OH	2 2 1 13 2 3 3 1 27	1 0 0 3 0 0 1 0 5	0 1 0 2 0 0 0 0	0 1 0 5 1 0 2 0	0 0 0 3 0 1 0	1 0 1 0 1 2 0 0	10,750 4,500 10,000 35,250 13,000 25,000 6,750 7,000 112,250
MIFFLIN A & P TEA CO/ALTOONA LOUIS LEHRMAN AND SON REEVES PARVIN AND CO WEIS MARKETS INC COUNTY TOTAL:	ALTOONA PA SHIREMANSTOWN PA HUNTINGDON PA SUNDURY PA	1 2 1 1 5	0 0 0 0	0 0 1 0	1 0 0 1 2	0 2 0 0	0 0 0 0	3,000 10,000 1,500 3,000 17,500
MOMPOE AFFILIATED FOOD DISTRIBUTORS AMERICAN STORES CO FLEMING CO/THRIFTWAY DIV G H DELP CO MILITARY P A & S SMALL COMPANY S M FLICKINGER CO VICTORY MARKETS WAKEFERN FOOD CORP WYONING VALLEY DISTRIBUTING CO COUNTY TOTAL:	SCRANTON PA PHILADELPHIA PA OAKS PA TEMPLE PA BUY DIRECT YORK PA ELMIRA NY NORNICH NY ELIZABETH NJ HILKES BARRE PA	2 2 1 4 1 2 1 1 1 3	2 0 1 0 0 0 0 0 0	0 0 0 2 0 0 0 0	0 0 0 1 0 0 0 0	0 1 0 1 1 1 1 1 1 1	0 1 0 0 0 1 0 0 0	1.500 15.000 750 11,000 5,000 17,000 5,000 7,000 9,500 76,750
MONTGOMERY A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/PHILADELPHIA AMERICAN STORES CO FLEMING CO/THRIFTWAY DIV FRANKFCPD-QUAKER GROCERY CO G H DELP CO JENEL FOOD STORES LOUIS LEHRMAN AND SON P A & S SMALL COMPANY PERLOFF EROTHERS WAMEFERN FOOD CORP WEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	FLORENCE NJ YEADON PA PHILADELPHIA PA OAKS PA PHILADELPHIA PA TEMPLE PA BLUE BELL PA SHIREMANSTOWN PA YORK PA PHILADELPHIA PA ELIZABETH NJ SUNBURY PA	1 4 20 40 6 3 3 2 7 2 2 6 1 97	0 0 0 4 1 0 0 0 0	0 0 1 5 0 0 0 0 1 1 1 0 2	0 0 4 9 0 2 0 2 0 1 0	1 4 7 17 2 1 3 0 5 0 0 4 0	0 0 8 5 3 0 0 0 1 0 2	7,000 22,000 154,500 191,500 45,750 13,000 21,000 42,500 4,500 25,000 1,500 561,250
MONTOUR P A & S SMALL COMPANY WEIS MAPRETS INC COUNTY TOTAL:	YOPK PA SUNDURY PA	1 4 5	0 0 0	0 0 0	0 0 0	1 3 4	0 1 1	5,000 29,000 34,000

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COUNTY SUPPLIERS		TOTAL STORES	500K-	1-2 MIL	2-4 MIL	4-8 MIL	a+ MIL	EST ACV
REGION 03, STATE PA (CONTINUED)		STORES	7 1111	1116	1116	111 L	1111	(31000)
NORTHAMPTON A & P TEA CO/PHILADELPHIA AFFILIATED FCOD DISTRIBUTORS AMERICAN STORES CO FLEMING CO/THRIFTWAY DIV G H DELP CO JEWEL FOOD STORES LOUIS LEHRMAN AND SON P A & S SMALL COMPANY UNITED ASSOCIATED GROCERS WAKEFERN FOOD CORP SMALL SUPPLIERS COUNTY TOTAL:	YEADON PA SCRANTON PA FHILADELPHIA PA OAKS PA TEMPLE PA BLUE BELL PA SHIREMANSTOWN PA YORK PA ROBESONIA PA ELIZABETH NJ	1 1 3 6 7 1 1 3 3 1 4 31	0 0 0 0 0 0 0 0 1 0	0 1 0 1 0 0 0 0 0	1 0 2 2 2 2 0 0 1 0 0 1 9	0 0 1 2 4 1 1 2 1 0 0	0 0 0 1 1 0 0 0 0	3,000 1,500 13,000 32,500 36,000 7,000 5,000 15,000 7,250 15,000 6,750
NORTHUMBERLN AMERICAN STORES CO LOUIS LEHRMAN AND SON P A & S SMALL COMPANY PENN TRAFFIC CO S M FLICKINGER CO UNITED ASSOCIATED GROCERS WEIS MARKETS INC WYOMING VALLEY DISTRIBUTING CO SMALL SUPPLIERS COUNTY TOTAL:	FORTY FORT PA SHIREMANSTOWN PA YORK PA DU BOIS PA ELMIRA NY ROBESONIA PA SUMEURY PA WILKES BARRE PA	4 2 1 2 1 2 5 1 1	0 0 0 0 0 0 0	0 2 1 0 0 2 0 1	0 0 0 0 0 0 1 0	4 0 0 2 1 0 1 0 8	0 0 0 0 0 0 3	24,000 3,000 1,500 10,000 5,000 3,000 45,000 1,500 3,000
PERRY ASSOCIATED WHOLESALERS INC LOUIS LEHRMAN AND SON P A C S SMALL COMPANY REEVES PARVIN AND CO UNITED ASSOCIATED GROCERS WEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	YORK PA SHIREMANSTOWN PA YORK PA HUNTINGDON PA ROBESONIA PA SUNBURY PA	1 2 2 1 1 2 1	0 0 1 0 0 0	0 1 1 0 0 1 0 3	1 1 0 1 1 1 0 5	0 0 0 0 0	0 0 0 0 0 0	3,000 4,500 2,250 3,000 3,000 4,500 750 21,000
PHILADELPHIA A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/PHILADELPHIA AMERICAN STORES CO FLEMING CO/THRIFTHAY DIV FRANKFORD-QUAKER GROCERY CO G H DELP CO JEWEL FOOD STORES MILITARY P A & S SHALL CCMPANY PERLOFF EROTHERS SUPERMARKETS GENERAL CORP WAKEFERN FOOD CORP SHALL SUPPLIERS COUNTY TOTAL:	FLORENCE NJ YEADON PA PHILADELPHIA PA OAKS PA PHILADELPHIA PA TEMPLE PA BLUE BELL PA BUY DIRECT YORK PA PHILADELPHIA PA RCODBRIDGE NJ ELIZABETH NJ	4 18 27 52 34 1 2 1 4 4 7 3 9	0 0 0 1 6 0 0 0 0 0	0 1 1 1 12 8 0 0 0 0 1 1 3 0 0 0 4 3 0	0 0 4 17 6 1 1 0 2 1 0 0	3 14 15 18 10 0 1 0 0 0 3 1 1 66	1 3 7 4 4 0 0 1 1 0 4 2 1 28	31,000 109,500 190,500 211,750 143,500 3,000 10,000 17,500 7,500 76,000 37,000 27,500 874,750
PIKE AFFILIATED FOOD DISTRIBUTORS GRAND UNION CO HQ COUNTY TOTAL:	SCRANTON PA ELMWOOD PARK NJ	1 2 3	0 0 0	0 1 1	0 0 0	1 1 2	0 0 0	5,000 6,500 11,500
POTTER OLEAN WHOLESALE CROCER COOP S M FLICKINGER CO S M FLICKINGER CO SMALL SUPPLIERS COUNTY TOTAL:	OLEAN NY JAMESTOWN NY ELMIRA NY	2 3 1 1 7	0 0 0 0	2 1 0 1 4	0 2 1 0 3	0 0 0 0	0 0 0	3.000 7.500 3.000 1.500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA (CONTINUED))	STORES	1 MIL	HIL	MIL	MIL	MIL	(\$1000)
SCHUYLKILL AFFILIATED FOOD DISTRIBUTORS AMERICAN STORES CO G H DELP CO LOUIS LEHRMAN AND SON P A C S SMALL COMPANY UNITED ASSOCIATED GROCERS WEIS MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	SCRANTON PA FORTY FORT PA TEMPLE PA SHIREMANSTOWN PA YORK PA ROBESONIA PA SUNBURY PA	2 11 5 4 2 14 2 4	1 0 0 1 0 7 0 2	1 2 0 1 0 2 0 1 7	0 4 3 2 1 5 1 1	0 5 2 0 1 0 1	0 0 0 0 0 0 0 0 0 0	2.250 42.000 19.000 8.250 10.000 23.250 8.000 6.000
SNYDER AMERICAN STORES CO JEMEL FOOD STORES REEVES PARVIN AND CO UNITED ASSOCIATED GROCERS WEIS MARKETS INC COUNTY TOTAL: SOMERSET	FORTY FORT PA BLUE BELL PA HUNTINGDON PA RODESONIA PA SUNBURY PA	1 1 1 1 1 5	0 0 0 0 0	0 0 0 0	0 0 1 1 0 2	0 1 0 0 0	1 0 0 0 1 2	10.000 7.000 3.000 3.000 10.000 33.000
A C P TEA CO/ALTOONA BLACKBUPN-RUSSELL CO INC ECONOMY WHOLESALE GROCERS FOX GROCERY CO LOUIS LEHRMAN AND SON PENN TRAFFIC CO REEVES PARVIN AND CO SKY BROTHERS INC THOROFARE MARKETS INC SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA BEDFORD PA ALTOONA PA BELLE VERHON PA SHIREMANSTOWN PA DU BOIS PA HUNTINGDON PA ALTOONA PA YOUNGSTOWN OH	2 1 1 6 2 2 2 1 1 3 3 21	0 1 1 0 0 0 0 0	1 0 0 2 2 0 2 1 0 1 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 1 0 1 0 0 1	0 0 0 0 1 0 0 0 1	8,500 750 750 750 3,000 17,000 3,000 1,500 5,000 3,000 57,250
SULLIVAN S M FLICKINGER CO COUNTY TOTAL:	ELMIRA NY	; 1	0 0	1	0	0	0	1,500
SUSCUEHANNA AFFILIATED FOOD DISTRIBUTORS AMERICAN STORES CO WYOMING VALLEY DISTRIBUTING CO SMALL SUPPLIERS COUNTY TOTAL:	SCRANION PA FORTY FORT PA WILKES BARRE PA	3 3 1 1 8	1 0 0 1 2	1 2 0 0 3	0 1 1 0 2	1 0 0 0	0 0 0 0	7,250 6,000 3,000 750 17,000
TIOGA AMERICAN STORES CO OLEAN WHOLESALE GROCER COOP P & C/COMMANDER FOODS REEVES PARVIN AND CO S M FLICKINGER CO TRIPIFOODS INC COUNTY TOTAL:	FORTY FORT PA OLEAN NY SYRACUSE NY HUNTINGDON PA ELMIRA NY BUFFALO NY	1 4 3 1 2 1 1	0 2 0 0 0 0	0 2 2 0 0 0 4	0 0 1 1 1 0 3	1 0 0 0 1 0	0 0 0 0 0	5,000 4,500 6,000 3,000 8,000 750 27,250
UNION AMERICAN STORES CO LOUIS LEHRMAN AND SON REEVES FARVIN AND CO WEIS MARKETS INC COUNTY TOTAL:	FORTY FORT PA SHIPEMANSTOWN PA HUNTINGDOW PA SUMBURY PA	1 1 1 4 7	0 1 0 1 2	0 0 0 0	0 0 0 1	0 0 1 2	1 0 0 0	10,000 750 5,000 15,750 31,500
VENANCO A C P TEA CO/ALTOCNA FOX GRCCERY CO GOLDEN DANN FOODS INC P A C S SMALL COMPANY PENN TRAFFIC CO S M FLICKINGER CO	ALTOONA PA BELLE VEFNON PA SHARON PA YORK PA DU BOIS PA JAMESTONN NY	2 5 1 4	0 0 0 0	0 1 2 0 0	1 0 1 0 0 0 0	1 1 0 1 4	0 0 0 0 0 0 0	10.000 6.500 7.500 7.000 20.000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE PA, VENANGO	(CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
TRIPIFOODS INC	BUFFALO NY	1 16	0 2	1 5	0 2	0 7	0	1,500 54,000
WARREN A C P TEA CO/ALTOONA GOLDEN DAWN FOODS INC JEFFEPSON WHOLESALE GROC OLEAN WHOLESALE GROCER COOP PENN TRAFFIC CO PETER J SCHNITT CO S N FLICKINGER CO COUNTY TOTAL:	ALTOONA PA SHARON PA FUNXSUTAWNEY PA OLEAN NY JAMESTONN NY CHEEKTOHAGA NY JAMESTONN NY	1 1 1 3 1 1	0 1 0 0 0 0	0 0 0 1 1 0 0	1 0 1 0 2 0 1 5	0 0 0 0 0 1	0 0 0 0 0 0	3,000 750 3,000 1,500 7,500 5,000 3,000 23,750
WASHINGTON CHARLEY EDOTHERS CO FOX GROCERY CO GIANT EAGLE MARKETS GOLDEN DAWN FOODS INC HARRY M POLLOCK CO INC KROSER CO POTTER-MC CUNE CO THOROFARE MARKETS INC WASHINGTON GROCERS ASSOC WHEELING WHOLESALE GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	GREENSBURG PA EELLE VERNON PA PITTSBURGH PA SHARON PA KITTANNING PA SOLON OH MC KEESFORT PA YOUNGSTOWN OH WASHINGTON PA HHEELING WV	8 16 2 1 1 1 4 1 10 3 1	0 1 0 0 0 0 0 0 0 0 8 3	0 4 1 0 1 0 2 0 2 0 2	3 10 0 1 0 0 2 0 0 0 0 0	5 1 1 0 0 1 0 1 0 0 1	0 0 0 0 0 0 0	38,000 41,750 6,500 3,000 1,500 5,000 9,000 9,000 2,250 1,500
WAYNE AFFILIATED FOOD DISTRIBUTORS AMERICAN STORES CO P A C S CMALL COMPANY S M FLICKINGER CO SMALL SUPPLIERS COUNTY TOTAL:	SCRANTON PA FORTY FORT PA YORK PA ELMIRA NY	3 2 1 1 2	1 0 0 0 2 3	1 1 0 0 0	0 0 0 0 0	0 1 1 1 0 3	1 0 0 0 0	12,050 6,500 5,000 5,000 1,500 30,050
WESTMCREUND A & P TEA COMALTOONA CHAPLEY BROTHERS CO FOX GROCERY CO GIANT EAGLE MARKETS GOLDEN DAWN FOODS INC HARRY M POLLOCK CO INC JEFFERSON WHOLESALE GROC KROGER CO PENN TRAFFIC CO POTTER-MC CUME CO S M FLICKINGER CO THOROFARE MARKETS INC COUNTY TOTAL:	ALTOONA PA GPEENSBURG PA BELLE VERNON PA PITTSBURGH PA SHARCH PA KITTANNING PA FUNXSUTAHHEY PA SOLON OH DU EOIS PA MC KEESCOPT PA JAMESTOWN NY YOUNGSTORN OH	3 24 13 3 1 6 1 3 1 9 1 2 67	0 2 0 0 0 2 1 0 0 0 5 0 0	0 5 1 0 0 2 0 0 0 2 1	3 7 3 0 1 1 0 0 0 2 0 1 1 1 8	0 7 7 2 0 0 0 1 1 0 0	0 3 0 1 0 1 0 2 0 0 0 0	9,000 106.000 51.000 27.000 3.000 750 30.000 7.000 10,750 1,500 10.000 280,500
WYONING AFFILIATED FOOD DISTRIBUTORS P A & S SMALL COMPANY HYOMING VALLEY DISTRIBUTING CO COUNTY TOTAL:	SCRANION PA TOPK PA WILKES BARRE PA	3 1 1 5	1 0 0 1	0 0 2	0 0 1	0 1 0	0 0 0	3,750 7,000 3,000 13,750
YCOK A & P TEA COMPALTIMORE AMERICAN STOTES CO ASSOCIATED WHOLESALERS INC JEHEL FOOD STORES LOUIS LEHRMAN AND SON P A & S SMALL COMPANY SAFEMAY STORES INC SUPERMARKETS GENERAL COPP WEIS MARKETS INC	BALTIMORE ND TOWSON ND YORK PA BLUE BELL PA SHIREMANSTOWN PA YORK PA LANDOVER ND WOODERIDGE NJ SUMBURY PA	3 10 1 6 14 1	0 0 5 0 1	0 0 2 0 1 2 0 0 2	1 1 2 0 0 6 0 0 5	2 2 0 1 2 2 1 0 1	1 0 1 0 3 3 0 1	27,000 15,000 22,750 7,000 48,500 61,750 7,000 10,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 03, STATE PA, YORK	(CONTINUED)	o Tomes	1 1120	112.	1116	****	1112	(71003)
SMALL SUPPLIERS COUNTY TOTAL:		1 50	0 6		1 16	0 11		3,000 242,000
PA STATE TOTAL:		1,977	241	360	536	611	229	8.565.750

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03 STATE: VA		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
ACCOMACK								
AMERICAN STORES CO	TOWSON IND	1	0	0	0	1	0	5,000
CAMELIA FOOD STORES INC COLONIAL STORES	NORFOLK VA NORFOLK VA	3 1	0	2 0	1	0	0	6,000 3,000
RICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	2	0	2	0	0	0	3,000
		7	0	4	2	1	0	17,000
ALBEMARLE A C P TEA COURICHMOND	RICHMOND VA	2	0	0	0	2	0	14,000
FLEMING CO INC KPOGER CO	WAYNESBORD VA	3	0	1	2	Õ	Ŏ	7,500
RICHFOOD INC	SALEM VA MECHANICSVILLE VA	1 8	0 2	0 4	0 2	1	0	7,000 13,500
SAFEWAY STORES INC	CHESTER VA	4	0	0	ō	3	1	31,000
COUNTY TOTAL:		18	2	5	4	6	1	73,000
ALLEGHANY A & P TEA CO/RICHMOND	RICHMOND VA	4	٥		•			
KROGER CO	SALEN VA	1 2	0	1	0	0	0	1,500 12,000
MALOME AND HIDE INC MICK OR MACK STORES INC	SALEM VA	1	0	1	0	ō	0	1,500
SAFEWAY STORES INC	SALEM VA CHESTER VA	1	0	0	0	0	1 0	10,000 3,000
COUNTY TOTAL:		6	Ö	2	i	2	1	28,000
AMELIA								
RICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	2 2	0	2	0	0	0	3,000
		Ľ	0	2	0	0	0	3,000
AMHERST KROGER CO	SALEM VA	1	0	0	1	0	0	7 000
QUALITY FOODS CORP	LYNCHBURG VA	3	2	1	ò	0	Ö	3,000 3,000
PICHFOOD INC WINN-DIXIE STORES INC	MECHANICSVILLE VA RALEIGH NC	2	0 0	0	2	0	0	6,000
COUNTY TOTAL:	When the	7	2	0 1	1	0	0	3,000 15,000
APPONATIOX								
QUALITY FOODS CORP RICHFOOD INC	LYNCHOURG VA	1	0	1	0	0	0	1,500
COUNTY TOTAL:	MECHANICSVILLE VA	1 2	0	0 1	0	1	0	7,000 8,500
APLINGTON		-	v	•	v	•	U	0,500
A C P TEA COZBALTIMORE	BALTIMORE MD	2	0	0	0	2	0	14,000
AMERICAN STORES CO	TOUSON MD	1	0	Ō	Ö	1	ŏ	7,000
GIANT FOOD INC GRAND UNION COZWASHINGTON DIV	LANDOVER MD LANDOVER MD	8 7	0	0	4 3	2	2	46.000
MILITARY	BUY DIRECT	ź	0	0	0	0	1 2	34,000 30,000
P A & S SMALL COMPANY RICHEY'S SUPER MARKETS	YOPK PA	1	0	0	1	0	0	3.000
RICHFOOD INC	CORVALLIS OR MECHANICSVILLE VA	1 5	1	0 3	0 1	0 0	0 1	750 22,500
SAFEWAY STORES INC	LANDOVER ND	13	0	0	4	8	1	70.000
COUNTY TOTAL:		40	1	3	13	16	7	227,250
AUGUSTA A & P TEA CO/RICHMOND	RICHMOND VA	2	^	•				
FLEMING CO INC	WAYNESBORO VA	2 5	0 1	0 2	1 2	1	0	10,000 9,750
KRUGER CO	SALEM VA	2	0	0	0	1	1	22,000
MALONE AND HYDE INC QUALITY FOODS CORP	SALEM VA LYNCHBURG VA	6 1	1	1	2 0	0	0	18.250
RICHFOOD INC	MECHANICSVILLE VA	2	0	i	1	0	0	1,500 4,500
SAFEMAY STOMES INC SMALL SUMFLIERS	CHESTER VA	2	0	0	1	1	0	8.000
COUNTY TOTAL:		2 22	1 3	0 5	1 8	0 5	0 1	3,750 77,750
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COUNTY SUPPLIERS		TOTAL	500N-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE VA (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
EATH FLEMING CO INC MICK OR MACK STORES INC COUNTY TOTAL:	WAYNESBORO VA SALEM VA	1 1 2	0 0 0	1 1 2	0 0 0	0 0	0 0 0	1,500 1,500 3,000
BEDFORD KROGER CO GUALITY FOODS CORP RICHFOOD INC WINH-DIXIE STORES INC COUNTY TOTAL:	SALEM VA LYNCHBURG VA MECHANICSVILLE VA RALEIGH NC	1 2 3 1 7	0 2 0 0	0 0 2 0 2	1 0 1 1 3	0 0 0 0	0 0 0 0	3,000 1,500 6,000 3,000 13,500
POTETOURT NALONE AND HYDE INC QUALITY FOODS COPP VIRGINIA FOODS INC COUNTY TOTAL:	SALEM VA LYNCHEURG VA BLUEFIELD VA	1 1 1 3	0 1 1 2	1 3 0 1	0 0 0	0 0 0	0 0 0	1,500 750 750 3,000
BRUNSWICK RICHFOOD INC THOMAS AND HOWARD CO COUNTY TOTAL:	MECHANICSVILLE VA ROCKY MOUNT NC	2 1 3	0 0 0	1 1 2	1 0 1	0 0	0 0 0	4,500 1,500 6,000
BUCHANAN GIANT WHOLESALE GROCERY CO K-VA-T FOOD MANAGEMENT INC MICK OR MACK STORES INC VIRGINIA FOODS INC SMALL SUPPLIERS COUNTY TOTAL:	JOHNSON CITY TN GRUNDY VA SALEM VA BLUEFIELD VA	1 1 1 3 1	0 0 0 0	0 0 1 2 1 4	0 0 0 1	1 0 0 0 0	0 1 0 0 0	5.000 10.000 1,500 6,000 1,500 24.000
BUCKINGHAM QUALITY FOODS CORP RICHFOOD INC COUNTY TOTAL:	LYNCHBURG VA MECHANICSVILLE VA	1 2 3	1 1 2	0 0 0	0 1 1	0 0 0	0 0 0	750 3,750 4,500
CAMPBELL A & P TEA CO/RICHMOND COLOMIAL STORES KPOGER CO GUALITY FOODS CORP RICHFOOD INC VIRGINIA FOODS INC WINN-DINIE STORES INC COUNTY TOTAL:	RICHMOND VA RALEIGH NC SALEM VA LYNCHBURG VA MECHANICSVILLE VA SALEM VA RALEIGH NC	1 2 4 3 8 1 5 24	0 0 0 3 0 1 0	0 0 0 0 2 0 0	0 0 1 0 3 0 2	1 2 3 0 2 0 3 11	0 0 0 0 1 0 0	7,000 12,000 24,000 2,250 37,000 750 25,000
CAPOLINE RICHFOOD INC SAFENAY STORES INC COUNTY TOTAL:	NECHANICSVILLE VA CHESTER VA	1 1 2	0 0 0	1 0 1	0 0 0	0 1 1	0 0 0	1,500 7,000 8,500
CARROLL K-VA-T FOOD MANAGEMENT INC KPCSER CO MALCNE AND HYDE INC MERCHANTS DISTRIBUTORS INC VIRGINIA FOODS INC COUNTY TOTAL:	GRUNDY VA SALEM VA SALEM VA HICKORY NC BLUEFIELD VA	1 1 2 2 1	0 0 1 0 1	0 0 1 0 0	1 0 0 1 0	0 1 0 1 0 2	0 0 0 0	3,000 5,000 2,250 8,000 750
CHARLOTTE RICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	2	0	1	1	0	0 0	4,50 0 4,500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE VA (CUNTINUED)		STORES	1 MIL	MIL	MIL	MIL	HIL	(\$1000)
CHESTERFIELD A & P TEA CO/RICHMONJ COLONIAL STORES GIANT FOOD INC RICHFOOD INC SAFEWAY STORES INC WINN-DIXIE STORES INC COUNTY TOTAL:	RICHMOND VA NORFOLK VA LANDOVER MO MECHANICSVILLE VA CHESTER VA RALEIGH NC	2 2 1 15 7 2	0 0 1 0 0	0 0 0 3 0 0	0 0 0 2 0 0	2 2 1 4 5 2 16	0 0 0 5 2 0 7	14,000 10,000 7,000 83,250 49,000 14,000 182,250
CLARKE A & P TEA COMBALTIMORE RICHFOOD INC COUNTY TOTAL:	BALTIMORE MD MECHANICSVILLE VA	1 1 2	0 0 0	0 0 0	1 1 2	0 0 0	0 0 0	3,000 3,000 6,000
CRAIG MICK OR MACK STORES INC COUNTY TOTAL:	SALEM VA	1 1	0	1 1	0	0 0	0	1,500 1,500
CULFEPER A C P TEA CO/RICHMOND MERCHANTS GROCERY CO SAFEMAY STORES INC COUNTY TOTAL:	RICHMOND VA CULPEPER VA CHESTER VA	1 3 1 5	0 2 0 2	0 1 0	0 0 0	1 0 1 2	0 0 0	7,000 3,000 7,000 17,000
DICKENSON GIANT WHOLESALE GROCERY CO PIGGLY WIGGLY MID MOUNTAIN INC COUNTY TOTAL:	JOHNSON CITY TH ABINGTON VA	2 1 3	0 0 0	1 0 1	1 0 1	0 1 1	0 0 0	4,500 5,000 9,500
DINNIDDIE A & P TEA COMRICHMOND COLONIAL STORES FLEMING CO INC MILITARY PANTRY FRIDE INC RICHFOOD INC SAFEMAY STORES INC SMALL SUPPLIERS COUNTY TOTAL:	PICHNOND VA NORFOLK VA MAYNESEORD VA BUY DIRECT NORFOLK VA MECHANICSVILLE VA CHESTER VA	1 2 1 1 1 13 2 1	0 0 0 0 0 5 0	0 0 1 0 0 6 0	1 0 0 0 0 2 0 0 3	0 2 0 0 1 0 1	0 0 0 1 0 0 1 0 2	3,000 12.000 1.500 15.000 7,000 18.750 20,000 1.500 80,750
ESSEX RICHFOOD INC SAFEMAY STONES INC COUNTY TOTAL:	MECHANICSVILLE VA CHESTER VA	2 1 3	0 0 0	0 0 0	1 0 1	1 1 2	0 0 0	10.000 7,000 17.000
FAIRFAX A C P TEA CO (PLUS DISCOUNT) A C P TEA CO/BALTIMOPE B GREEN AND CO INC CREASEY CO OF MARYLAND GIANT FOOD INC GFAND UNION CO/WASHINGTON DIV MERCHANTS GROCERY CO MILITARY P A C S SMALL COMPANY RICHFOOD INC SAFEMAY STOPES INC COUNTY TOTAL:	FLORENCE NU BALTIMORE MD BALTIMORE MD HAGERSTOWN MD LAMBOVER MD LAMBOVER MD CULPEPER VA BUY DIRECT TOPK PA MECHANICSVILLE VA LAMBOVER ND	3 8 1 1 23 8 1 1 2 6 22 76	0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 5 1 0 0 1 1 3	3 5 0 0 11 7 0 0 3 15 44	0 1 1 0 7 0 0 1 0 2 4	21,000 45,000 10,000 750 155,000 40,000 750 4,500 4,500 47,000 140,000
FAUDUIER A C P TEA COUBALTIMORE B GREEN AND CO INC CREASEY CO OF MARTLAND MERCHANTS GROCERY CO MILITARY SAFEWAY STORES INC	EALTIMORE MD BALTIMORE MO HAGENSICHN MD CULPEPER VA BUY DIRECT CHESTER VA	1 2 1 1 1 1 1	0 0 0 1 0	0 1 1 0 0	0 0 0 0	1 0 0 0 0	0 0 0 0	7.000 4,500 1,500 750 10,300 5,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE VA, FAUGUIER	(CONTINUED)	STORES	1 11IL	HIL	MIL	MIL	MIL	(\$1000)
VIRGINIA FCCDS INC COUNTY TOTAL:	BLUEFIELD VA	1 8	1 2	0 2	0 1	0 2	0	750 29,500
FLOYD GIANT WHOLESALE GROCERY CO MALONE AND HYDE INC VIEGINIA FOODS INC COUNTY TOTAL:	JCHNSON CITY TN SALEM VA BLUEFIELD VA	1 1 1 3	0 0 0	0 1 1 2	1 0 0	0 0 0	0 0 0	3,000 1,500 1,500 6,000
FLUVANNA RICHFCOD INC SMALL SUPPLIERS COUNTY TOTAL:	MECHANICSVILLE VA	2 1 3	1 0 1	1 1 2	0 0 0	0 0 0	0 0 0	2,250 1,500 3,750
FRANKLIN KROGER CO MALGHE AND HADE INC QUALITY FOODS CORP VIRGINIA FOODS INC WINN-DIXIE STORES INC SHALL SUPPLIERS COUNTY TOTAL:	SALEM VA SALEM VA LYNCHPURG VA SALEM VA RALEIGH NC	1 1 1 2 1 1	0 0 1 1 0 1 3	0 1 0 1 0 0 2	0 0 0 0 1	0 0 0 0 0 0	1 0 0 0 0	10.000 1,500 750 2,250 3,000 750 18,250
FREDERICK A C P TEA COMBALTIMORE AMERICAN STOMES CO CRAMD UNION COMMASHINGTON DIV SAFEWAY STOMES INC SMALL SUMFLIERS COUNTY TOTAL:	BALTIMORE MD TOUSON MD LANDOVER MD CHESTER VA	2 1 2 2 1 8	0 0 0 0	0 0 0 0	0 0 0 0 0	1 1 2 2 0 6	1 0 0 0 0	17,000 7,000 10,000 14,000 1,500 49,500
GILES GIANT WHOLESALE GROCERY CO EFFCER CO MALONE AND HYDE INC RICHFCCD INC VIRGINIA FOCDS INC SMALL SUPPLIERS COUNTY TOTAL:	JOHNSON CITY TH SALEM VA SALEM VA MECHANICSVILLE VA SALEM VA	; 1 1 1 1 1 6	0 0 0 0 1 1 2	1 0 1 0 0	0 0 0 0 0	0 1 0 1 0	0 0 0 0 0	1.500 7.000 1.500 5,000 750 750 16,500
CLOUCESTER RICHFOOD INC SAFENAY STOPES INC COUNTY TOTAL:	MECHANICSVILLE VA CHESTER VA	4 1 5	0 0 0	3 0 3	0 0 0	0 1 1	1 0 1	19,500 5,000 24,500
GRAYSON MALONE AND HYDE INC PIGGLY WIEGLY MID MOUNTAIN INC SHALL SUPPLIERS COUNTY TOTAL:	SALEM VA ABINGTON VA	1 1 1 3	0 0 1 1	1 1 0 2	0 0 0	0 0 0	0 0 0	1,500 1,500 750 3,750
GREENE FLEMING CO INC COUNTY TOTAL:	WAYHESBORO VA	1 1	0	1	0	0 0	0	1,500 1,500
GREENSVILLE A & P TEA COURICHMOND RICHFOOD INC COUNTY TOTAL:	RICHHOND VA MECHANICSVILLE VA	1 5 6	0 1	0 3 3	0 1 1	1 0 1	0 0 0	7,000 8,250 15,250
HALIFAX A & P TEA COURICHMOND COLONIAL STORES MALONE AND HYDE INC RICHFOOD INC WINN-DIXIE STORES INC COUNTY TOTAL:	RICHMOND VA RALEIGH NC SALEM VA MECHANICSVILLE VA RALEIGH NC	1 1 5 1	0 0 0 3 0 3	0 0 0 1 0	1 1 1 1 1 5	0 0 0 0 0	0 0 0 0	3,000 3,000 3,000 6,750 3,000 19,750

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+ MIL	EST ACV (\$1000)
REGION 03, STATE VA (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	1116	(\$1000)
HANOVER A C P TEA CO/RICHMOND COLONIAL STORES RICHFOOD INC SAFEMAY STORES INC COUNTY TOTAL:	RICHMOND VA NORFOLK VA MECHANICSVILLE VA CHESTER VA	1 2 3 2 8	0 0 0 0	0 0 1 0	1 0 1 0 2	0 2 0 2 4	0 0 1 0	3,000 14,000 14,500 10,000 41,500
HENRICO A E P TEA CO/RICHMOND COLONIAL STORES GIANT FOOD INC MILITARY PANTRY PRIDE INC RICHFOOD INC SAFEMAY STORES INC WINN-DIXIE STORES INC SMALL SUPPLIERS COUNTY TOTAL:	RICHMOND VA NORFOLK VA LANDOVER MD EUY DIRECT NORFOLK VA MECHANICSVILLE VA CHESTER VA RALEIGH NC	12 5 2 1 5 43 15 1 1	0 0 0 0 0 7 0 0	0 0 0 0 0 19 0	6 2 1 0 0 7 0 0 0	6 3 1 1 5 5 13 1 0	0 0 0 0 0 5 2 0	52,000 27,000 8,000 5,000 35,000 130,750 98,000 7,000 750 371,500
HENRY COLONIAL STOPES FOOD TOWN STORES/SAVE RITE J W WYATT AND CO INC KROGER CO MALONE AND HYDE INC MEFCHANTS DISTRIBUTORS INC VIEGINIA FOODS INC WINN-DIXIE STORES INC COUNTY TOTAL:	RALEIGH NC SALISDURY NC DANVILLE VA SALEM VA SALEM VA HICKORY NC BLUEFIELD VA RALEIGH NC	1 2 1 1 4 4 1 4	0 0 0 0 3 0 0 0	0 0 0 0 1 0 1	0 0 1 0 0 4 0 1 6	1 2 0 1 0 0 0 3 7	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7,000 12,000 3,000 7,000 3,750 12,000 1,500 22,000 68,250
ISLE OF HIGHT BISESE AND CONSOLE INC CAMELIA FOOD STORES INC COLONIAL STORES RICHFOOD INC COUNTY TOTAL:	NORFOLK VA NORFOLK VA NORFOLK VA MECHANICSVILLE VA	1 1 1 2 5	0 0 0 1	1 0 0 0	0 1 0 1 2	0 0 1 0	0 0 0	1,500 3,000 7,000 3,750 15,250
JAMES CTY CY A & P TEA CO/RICHMOND CAMELIA FOOD STORES INC COLONIAL STORES PANTRY PPIDE INC RICHFCOD INC SAFEWAY STORES INC WINN-DINIE STORES INC SMALL SUPPLIERS COUNTY TOTAL:	RICHMOND VA NORFOLK VA NORFOLK VA NORFOLK VA MECHANICSVILLE VA CHESTER VA RALEIGH NC	1 1 2 1 1 1 1 1	0 0 0 0 0 0	0 1 1 0 0 0 0	0 0 1 0 0 0 0	1 0 0 1 1 1 0 4	0 0 0 1 0 0 0	7,000 1,500 4,500 10,000 5,000 5,000 10,000 50,000
KING GEORGE MILITARY PICHEY'S SUPER MARKETS PICHFOOD INC SAFEWAY STORES INC COUNTY TOTAL:	EUY DIRECT COPVALLIS CR MECHANICSVILLE VA CHESIER VA	1 1 1 1	1 1 0 0 2	0 0 1 0	0 0 0 0	0 0 0 1 1	0 0 0 0	750 750 1,500 7,000 10,000
KING WILLIAM CAMELIA FOOD STORES INC SAFEWAY STORES INC COUNTY TOTAL:	NORFOLK VA CHESTER VA	1 1 2	0 0 0	0 0 0	1 0 1	0 1 1	0 0 0	3.000 5.000 3,000
LANCASTER RICHFOOD INC SAFENAY STORES INC COUNTY TOTAL:	MECHANICSVILLE VA CHESTER VA	2 1 3	0 0 0	0 0 0	2 1 3	0 0 0	0 0 0	6.000 3.000 9,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-0	2-4	4-8	g+	EST ACV
REGION 03, STATE VA (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
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GIANT WHOLESALE GROCERY CO KINGSFORT GROCERY CO PAY CASH GROCERY CO PIGGLY WIGGLY MID MOUNTAIN INC SMALL SUPPLIERS COUNTY TOTAL:	JOHNSON CITY TN KINGSFORT TN KNOXVILLE TN ABINGTON VA	2 1 1 2 1 7	1 0 0 0 0	1 1 0 2 1 5	0 0 1 0 0	0 0 0 0 0	0 0 0 0	2,250 1,500 3,000 3,000 1,500 11,250
LOUDOUN A & P TEA CO/BALTIMORE CREASEY CO GIANT FOOD INC GRAND UNION CO/WASHINGTON DIV SAFEMAY STORES INC SAFEMAY STORES INC COUNTY TOTAL:	BALTIMORE MD COLUMBUS OH LANDOVER MD LANDOVER MD LANDOVER MD CHESTER VA	1 1 2 1 1 3	0 1 0 0 0	0 0 0 0 0	1 0 2 0 0 0 2 5	0 0 0 1 1 1 3	0 0 0 0 0 0 0	3.000 750 6.000 7.000 7.000 13,000 36,750
LOUISA A C P TEA COURICHMOND MERCHANTS GROCERY CO RICHFOOD INC SAFEWAY STORES INC COUNTY TOTAL:	RICHMOND VA CULPEPER VA MECHANICSVILLE VA CHESTER VA	1 1 1 1	0 1 1 0 2	0 0 0	1 0 0 0	0 0 0 1	0 0 0 0	3,000 750 750 5,000 9,500
LUNENEURG MALONE AND HYDE INC RICHFOOD INC COUNTY TOTAL:	SALEM VA MECHANICSVILLE VA	1 2 3	0 0 0	0 1 1	1 1 2	0 0 0	0 0 0	3,000 4,500 7,500
MADISON FLEMING CO INC MERCHANTS GROCERY CO FICHFOOD INC COUNTY TOTAL:	WAYNESBORO VA CULPEPER VA MECHANICSVILLE VA	1 1 1 3	0 1 0	1 0 0	0 0 1	0 0	0 0 0	1,500 750 3,000 5,250
MATHERS A 2 P TEA CO/RICHMOND RICHFOOD INC COUNTY TOTAL:	RICHMOND VA MECHANICSVILLE VA	1 2 3	0 1 1	1 1 2	0 0 0	0 0 0	0 0 0	1,500 2,250 3,750
MECKLENCURG A C P TEA CO/RICHMOND COLONIAL STORES MALONE AND HYDE INC RICHFOOD INC WINH-DIXIE STORES INC EMALL SUPPLIERS COUNTY TOTAL:	RICHMOND VA RALEIGH NC SALEM VA MECHANICSVILLE VA RALEIGH NC	1 1 1 4 2 1	0 0 0 1 0 0 1	0 0 0 2 1 0 3	1 1 1 1 0 1 5	0 0 0 0 1 0	0 0 0 0 0	3,000 3,000 3,000 6,750 6,500 3,000 25,250
MIDDLESEX RICHFCCD INC WHITEHEAD-STOKES GRYMES CO COUNTY TOTAL:	MECHANICSVILLE VA ASHLAND VA	1 1 2	0 1 1	0 0 0	1 0 1	0 0 0	0 0 0	3,000 750 3,750
MONTGOMERY A & P TEA COMMICHMOND FOOD TOWN STOMES/SAVE RITE GIANT MHOLESALE GROCERY CO KRODER CO MEECHANTS DISTPIBUTORS INC MICK OR MACK STORES INC RICHFOOD INC VIRGINIA FOODS INC WINN-DIXIE STORES INC SMALL SUPPLIERS COUNTY TOTAL:	RICHHOND VA SALISPUPY NO JOHNSON CITY TN SALEN VA HICKORY NO SALEM VA MECHANICSVILLE VA SALEM VA RALEIGH NO	1 1 1 3 1 2 4 1 1 1 16	0 0 0 0 0 0 0 0 1 1	0 0 0 0 0 0 2 0 1 0 0 3	0 0 1 0 0 0 1 0 0 0 0 2	1 1 0 2 1 0 3 0	0 0 0 1 0 0 0 0	7,000 7,000 3,000 24,000 7,000 3,000 22,000 1,500 7,000 750 82,250

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	6+	EST ACV
REGION 03, STATE VA (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
NELSON QUALITY FOODS CORP COUNTY TOTAL:	LYNCHBURG VA	1 1	1	0	0	0	0	750 750
NEW KENT RICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	1 1	0	0	1	0	0 0	3,000 3,000
NOPFOLK A & P TEA CO/RICHMOND BISESE AND CONSOLE INC CAMELIA FOOD STORES INC COLONIAL STORES MILITARY PANTRY PRIDE INC RICHFOOD INC SAFENAY STORES INC WINN-DIXIE STORES INC SMALL SUPPLIERS COUNTY TOTAL:	RICHMOND VA NORFOLK VA NCRFOLK VA NORFOLK VA BUY DIRECT NORFOLK VA MECHANICSVILLE VA CHESTER VA RALEIGH NC	11 12 43 20 4 6 22 6 3 1	0 1 3 0 0 0 1 0 0	0 0 13 2 0 0 0 4 0 0	3 1 15 6 0 1 9 0 0 0 0 35	7 7 11 12 0 4 3 5 3 0 52	1 3 1 0 4 1 5 1 0	64,000 81,750 142,750 99,000 55,000 37,000 113,750 39,000 21,000 750 654,000
NORTHAMPTON A & P TEA CO/BALTIMORE A & P TEA CO/RICHMOND CAMELIA FOOD STORES INC COLONIAL STORES MILITARY COUNTY TOTAL:	BALTIMORE MD RICHMOND VA MORFOLK VA NORFOLK VA BUY DIRECT	1 1 2 2 1 7	0 0 0 0 0	0 0 0 0	0 0 2 1 0 3	1 1 0 1 1	0 0 0 0	7,000 7,000 6,000 8,000 7,000 35,000
NORTHUMBERLD RICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	2 2	1	0	1 1	0	0	3,750 3,750
NOTTO AY MALCHE AND HYDE INC RICHFOOD INC COUNTY TOTAL:	SALEM VA MECHANICSVILLE VA	2 4 6	0 1 1	0 3 3	2 0 2	0 0 0	0 0 0	6,000 5,250 11,250
ORANGE A C P TEA CO/RICHMOND FLEMING CO INC MALCHE AND HYDE INC HDQ SAFEMAY STORES INC COUNTY TOTAL:	RICHMOND VA WAYNESDORO VA MEMPHIS TN CHESTER VA	1 1 1 1	0 0 0 0	0 1 1 0 2	0 0 0 0	1 0 0 1 2	0 0 0 0	7,000 1,500 1,500 7,000
PAGE A C P TEA CO/RICHMOND FLEMING CO INC RICHFOOD INC SAFEMAY STORES INC COUNTY TOTAL:	RICHMOND VA WAYNESBORO VA MECHANICSVILLE VA CHESTER VA	1 2 1 1 5	0 0 1 0	0 2 0 1 3	0 0 0 0	1 0 0 0	0 0 0	7,000 3,000 750 1,500 12,250
PATRICK MALONE AND HYDE INC PICHFCOD INC VIFGINIA FOODS INC COUNTY TOTAL:	SALEM VA MECHANICSVILLE VA SALEM VA	2 1 1 4	0 0 1 1	2 1 0 3	0 0 0	0 0 0	0 0 0	3,000 1,500 750 5,250
PITTSYLVANIA A C P TEA CO/RICHMOND CENTRAL CAROLINA GROCERS INC COLCNIAL STOPES DIXIE SAVING STORES INC FOOD TOWN STORES/SAVE RITE FOOD WORLD INC J H WYATT AND CO INC	RICHMOND VA KERNERSVILLE NC RALEIGH NC CHATTANCOGA TN SALISBURY NC HIGH POINT NC DANVILLE VA	2 1 2 1 1 1 5	0 0 0 0 0	0 0 0 0 0 0	1 0 0 1 0 0 2	1 1 2 0 1 0	0 0 0 0 0	8,000 5,000 12,000 3,000 7,000 10,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2~4	4-8	8 +	EST ACV
REGION 03, STATE VA, PITTSYLVANI	A (CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
KROGER CO MALONE AND HYDE INC MICK OR MACK STORES INC RICHFOOD INC HINN-DIXIE STORES INC COUNTY TOTAL:	SALEM VA SALEM VA SALEM VA MECHANICSVILLE VA RALEIGH NC	2 1 1 2 2 21	0 0 0 1 0	0 1 1 0 0 5	0 0 0 1 1 6	1 0 0 0 1 7	1 0 0 0 0	22,000 1,500 1,500 3,750 10,000 94,250
PRINCE EDHAD A & P TEA COURICHHOND COLONIAL STORES RICHFOOD INC SAFEWAY STORES INC WINN-DIXIE STORES INC COUNTY TOTAL:	RICHMOND VA RALEIGH NC MECHANICSVILLE VA CHESTER VA RALEIGH NC	! ! ! ! ! 5	0 0 0 0 0	1 0 0 0 0	0 0 1 1 0 2	0 1 0 0	0 0 0 0	1,500 5,000 3,000 3,000 5,000 17,500
FRINCE GEO A & P TEA CO/RICHMOND PANTRY PPIDE INC RICHFOOD INC SAFEMAY STORES INC WINN-DIMIE STORES INC SMALL SUPPLIERS CCUNTY TOTAL:	RICHMOND VA NORFOLK VA MECHANICSVILLE VA CHESTER VA RALEIGH NC	1 1 3 1 1 2	0 0 0 0 0 2 2	0 0 3 0 0 0	0 0 0 0	0 1 0 1 1 0	1 0 0 0 0	10,000 5,000 4,500 7,000 5,000 1,500 33,000
PPNC WILLIAM A & P TEA CO (PLUS DISCOUNT) A & P TEA CO/BALTIMORE AMERICAN STORES CO CREASEY CO OF MARYLAND GIANT FOOD INC GPAND UNION CO/WASHINGTON DIV MERCHANTS GROCERY CO MILITARY RICHFOOD INC SAFENAY STORES INC COUNTY TOTAL:	FLORENCE NJ BALTIMORE MD TOMSON MD HAGERSTOHN MD LANDOVER MD LANDOVER MD CULPEPER VA BUY DIRECT MECHANICSVILLE VA CHESTER VA	1 2 2 2 4 3 6 1 2 5 28	0 0 0 0 0 0 0 3 0	0 1 0 2 0 0 0 3 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 1 2 0 3 2 0 0 1 5	0 0 0 0 1 1 0 0	7,000 8,500 12,000 3,000 34,000 29,000 6,750 15,000 7,750 31,000
PULASKI A C P TEA CO/RICHHOND FOOD TOWN STOPES/SAVE RITE GIANT WHOLESALE GROCERY CO KROSER CO MEPCHANIS DISTRIBUTORS INC PICHFOOD INC COUNTY TOTAL: RICHHOND RICHECOD INC	RICHMOND VA SALISBURY NC JOHNSON CITY TN SALEN VA HICKORY NC MECHANICSVILLE VA	1 1 1 1 1 1 6	0 0 1 0 0 1	0 0 0 0 0 1 1	1 0 0 0 1 0 2	0 1 0 0 0 0	0 0 0 1 0 0	3.000 5,000 750 10,000 3,000 1,500 23,250
RICHFCOD INC COUNTY TOTAL: ROAMONE A & P TEA CO/RICHMOND FOOD WOPLD INC KROGEP CO MALONE AND HYDE INC MICK OR MACK STOPES INC QUALITY FOODS COEP RICHFOOD INC VIRGINIA FOODS INC HINH-DIXIE STORES INC	RICHMOND VA HIGH FOINT HC SALEM VA SALEM VA SALEM VA LYNCHEURG VA MECHANICSVILLE VA SALEM VA RALEIGH NC	2 1 10 6 11 1 3 2	0 0 0 1 0 1 0 2 0	0 0 0 0 0 0 3 0 0	2 0 1 2 9 0 2 0 0	1 1 0 1 3 0 1 0	0 0 1 0 0 0 0 0	8,000 8,000 6,000 11,250 42,000 750 7,500 1,500
COUNTY TOTAL: ROCKERIDGE FLEMING CO INC FOOD TOWN STOPES/SAVE PITE KPOGER CG	WAYNESBORD VA SALISEURY NC SALEN VA	43 1 1	1 0 0	0 0 0	0 0 0 0	0 1 1	0 0 0	49,000 190,000 750 7,000

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COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	S+ MIL	EST ACV
REGION 03, STATE VA, ROCKBRIDGE	(CONTINUED)	STORES	1 1116	111.	117.	1112	1112	(71330)
MICK OR MACK STORES INC RICHFOOD INC VIRGINIA FOODS INC COUNTY TOTAL:	SALEM VA MECHANICSVILLE VA SALEM VA	1 2 1 7	0 0 0 1	0 1 1 2	1 1 0 2	0 0 0 2	0 0 0	3,000 4,500 1,500 23,750
ROCKINGHAM A & P TEA CO/RICHMOND FLEMING CO INC KROGER CO MALONE AND HYDE INC MICK OR MACK STORES INC RICHFOOD INC SAFEHAY STORES INC COUNTY TOTAL:	RICHMOND VA WAYNESBORO VA SALEM VA SALEM VA SALEM VA MECHANICSVILLE VA CHESTER VA	1 7 1 1 2 2 1	0 2 0 0 0 0	0 1 0 1 0 1 0 3	0 2 0 0 0 0	1 2 1 0 2 1 1 8	0 0 0 0 0	7,000 17,000 7,000 1,500 14,000 8,500 5,000
RUSSELL K-VA-T FOOD MANAGEMENT INC PISSLY WIGGLY MID MOUNTAIN INC VIRGINIA FOODS INC COUNTY TOTAL:	GRUNDY VA ABINGTON VA BLUEFIELD VA	1 2 1 4	0 0 1 1	0 1 0	1 0 0	0 1 0	0 0 0	3,000 6,500 750 10,259
SCOTT GIANT WHOLESALE GROCERY CO JONES WHOLESALE CO INC PAY CASH GROCERY CO COUNTY TOTAL:	JOHNSON CITY TN BRISTOL VA KNOXVILLE TN	1 2 2 5	1 2 0 3	0 0 0	0 0 1 1	0 0 1 1	0 0 0	750 1,500 8,000 10,250
SHEMANDOAH FLEMING CO INC MALCHE AND HYDE INC SAFEMAY STORES INC COUNTY TOTAL:	WAYNESBORO VA SALEM VA CHESTER VA	3 1 2 6	2 1 0 3	1 0 0 1	0 0 1 1	0 0 1 1	0 0 0	3,000 750 10,000 13,750
SMYTH GIANT WHOLESALE GROCERY CO K-VA-T FOOD MANAGEMENT INC MERCHANTS DISTRIBUTORS INC PIGSLY WIGGLY MID MOUNTAIN INC TAZEWELL FARM BUPEAU INC SMALL SUPPLIERS COUNTY TOTAL:	JOHNSON CITY TN GRUNDY VA HICKORY NC ABINGTON VA NORTH TAZWELL VA	1 2 2 3 1 2	0 0 0 0 0 2 2	0 1 0 0 1 0 2	1 0 1 2 0 0	0 0 1 1 0 0	0 1 0 0 0 0	3,000 11,500 10,000 13,000 1,500 1,500 40,500
SOUTHAMPTON A C P TEA CO/RICHMOND CAMELIA FOOD STORES INC COLONIAL STORES RICHFOOD INC WIRN-DIXIE STORES INC COUNTY TOTAL:	RICHMOND VA NORFOLK VA NORFOLK VA MECHANICSVILLE VA RALEIGH NC	1 2 1 3 1 8	0 0 0 1 0	0 1 0 1 0 2	0 0 1 1 0 2	1 1 0 0 1 3	0 0 0 0	7,000 6,500 3,000 5,250 5,000 26,750
STOTSYLVANIA A & P TEA CO/RICHMOND GIANT FOOD INC GRAND UNION CO/HASHINGTON DIV MERCHANIS GROCERY CO RICHFOOD INC SAFEHAY STORES INC COUNTY TOTAL:	RICHMOND VA LANDOVER ND LANDOVER ND CULPEPER VA MECHANICSVILLE VA CHESTER VA	2 1 1 1 7 3	0 0 0 0 4 0 4	0 0 0 1 2 0 3	1 0 0 0 0	1 1 0 1 3 7	0 0 0 0 0 0	10,000 7,000 7,000 1,500 11,000 19,000 55,500
STAFFORD GIANT FOOD INC RICHFOOD INC COUNTY TOTAL:	LANDOVER MD MECHANICSVILLE VA	1 1 2	0 0 0	0 0 0	0 0 0	0 1 1	1 0 1	15,000 5,000 20,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	£+	EST ACV
REGION 03, STATE VA (CONTINUED)		STORES	1 MIL	MIL	MIL	HIL	MIL	(\$1000)
SUFFOLK A & P TEA CO/RICHMOND CANELIA FOOD STORES INC COLONIAL STORES RICHFOOD INC SAFEMAY STORES INC WINN-DIXIE STORES INC COUNTY TOTAL:	RICHMOND VA MORFOLK VA MORFOLK VA MECHANICSVILLE VA CHESTER VA RALEIGH NC	1 4 1 1 1 1	0 0 0 0 0	0 2 0 1 0 0 3	0 1 0 0 0	1 1 0 1 1 5	0 0 0 0 0	5,000 11,000 5,000 1,500 5,000 7,000 34,500
SURRY RICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	1	0	1	0	0 C	0	1,500 1,500
SUSSEX FICHFOOD INC COUNTY TOTAL:	MECHANICSVILLE VA	5 5	3 3	2 2	0	0 0	0 0	5,250 5,250
TAZEHELL DESKINS SUPER MARKET INC FOOD TOWN STORES/SAVE RITE KROGER CO MALONE AND HYDE INC MERCHANTS DISTRIBUTORS INC PIGGLY HIGGLY HID MOUNTAIN INC TAZEHELL FARM EUREAU INC VIRGINIA FOODS INC COUNTY TOTAL:	NORTH TAZEMELL VA SALISBURY NC SALEM VA SALEM VA HICKORY NC ABINGTON VA NORTH TAZELL VA BLUEFIELD VA	1 1 2 2 3 1 2 4	0 0 0 0 0 0	0 0 0 0 0 1 2 1	0 0 0 2 0 0 0	1 1 2 0 3 0 0 2 9	0 0 0 0 0 0 0	7,000 7,000 14,000 6,000 17,000 1,500 3,000 12,250 67,750
WARREN A & P TEA CO/RICHMOND FLEMING CO INC MALCHE AND HIDE INC SAFEMAY STORES INC COUNTY TOTAL:	RICHMOND VA WAYNESBORO VA SALEM VA CHESTER VA	1 2 1 1 5	0 1 0 0	0 0 1 0	0 1 0 0	0 0 0 1	1 0 0 0	10,000 3,750 1,500 7,000 22,250
WASHINGTON A & P TEA CO/CHARLOTTE GIANT WHOLESALE GROCERY CO K-VA-T FOOD MANAGEMENT INC KROGER CO MERCHANTS DISTRIBUTORS INC PIGGLY WIGGLY MID MOUNTAIN INC SUPER VALU STORES INC THOMAS AND HOWARD CO SMALL SUPPLIERS COUNTY TOTAL:	CHARLOTTE NC JOHNSON CITY TN GRUNDY VA SALEM VA HICKORY NC ABINGTON VA XENIA OH NEWTON NC	1 5 1 2 1 1 1 1 2	0 0 0 0 0 0 0	1 1 0 0 0 0 0 0	0 3 1 1 0 1 1 0 2	0 1 0 1 1 0 0 0 0	0 0 0 0 0 0	1,500 15,500 3,000 10,000 7,000 3,000 7,50 6,000 49,750
WESTMORELAND A & P TEA CO/RICHMOND RICHFOOD INC COUNTY TOTAL:	RICHMOND VA MECHANICSVILLE VA	1 3 4	0 1 1	0 2 2	0 0 0	1 0 1	0 0 0	5,000 3,750 8,750
WISE GIANT WHOLESALE GROCERY CO K-VA-T FOOD MAMAGEMENT INC KINGSPORT GROCERY CO KROGER CO PAY CASH GROCERY CO PIGGLY WIGGLY HID MOUNTAIN INC SMALL SUPPLIERS CCUNTY TOTAL:	JOHNSON CITY TN GRUNDY VA KINGSTORT TN SALEN VA KNONVILLE TN ABINGTON VA	7 4 1 1 2 4 1 20	2 0 0 0 0 0 0	2 0 1 0 1 1 0 5	1 4 0 0 0 2 0 7	2 0 0 1 1 1 0 5	0 0 0 0 0	17,500 12,000 1,500 7,000 8,500 12,500 750 59,750
WYTHE FOOD TOWN STORES/SAVE RITE KRCGER CO MALCNE AND HYDE INC	SALISBURY NC SALEM VA SALEM VA	1 1 1	0 0 1	0 0 0	0 0 0	1 1 0	0 0 0	7,000 7,000 750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 03, STATE VA, WYTHE	(CONTINUED)							
MERCHANTS DISTRIBUTORS INC	HICKORY NC	1	0	0	1	0	0	3,000
MICK OR MACK STORES INC	SALEM VA	1	0	0	1	0	0	3,000
VIRGINIA FOODS INC	BLUEFIELD VA	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	0	2	2	0	21,500
YCRK								
A & P TEA COURICHMOND	RICHHOND VA	4	0	0	0	2	2	30,000
BISECE AND CONSOLE INC	NORFOLK VA	6	1	1	1	2	1	34,250
CAMELIA FOOD STORES INC	NORFOLK VA	6	0	3	1	2	0	17,500
COLONIAL STORES	NORFOLK VA	8	0	1	1	6	0	42,500
MILITARY	BUY DIRECT	3	0	0	1	0	2	33,000
PANTRY PRIDE INC	NORFOLK VA	5	0	0	1	4	0	29,000
RICHFOOD INC	MECHANICSVILLE VA	17	1	5	5	3	3	85,250
SAFEHAY STORES INC	CHESTER VA	3	0	0	1	2	0	15,000
WINN-DIXIE STORES INC	RALEIGH NC	2	0	0	0	2	0	14,000
SMALL SUPPLIERS		1	0	1	Ó	0	Ö	1,500
COUNTY TOTAL:		55	2	11	11	23	8	302,000
VA STATE TOTAL:		1,036	120	211	243	373	89	4,480,500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGICN 03 State: WV		STORES	1 MIL	MIL	HIL	MIL	HIL	(\$1000)
BARBOUR A C P TEA COMALTOONA FOX GROCERY CO FOX GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA MILTON WV BELLE VERNON PA	1 1 1 1	0 0 1 1 2	1 0 0 0	C 1 0 0	0 0 0 0	0 0 0 0	1,500 3,000 750 750 6,000
BERKELEY A C P TEA CO/BALTIMORE AMERICAN STORES CO CREASEY CO OF MARYLAND FOX GROCERY CO FOX SPOCERY CO GRAND UNION CO/WASHINGTON DIV LOUIS LEHRMAN AND SON COUNTY TOTAL:	BALTIMORE MD TOWSON MD HAGERSTOWN MD BELLE VERHON PA MILTON WV LANDOVER MD SHIREMANSTOWN PA	1 1 1 1 1 1 7	0 0 1 0 0 0	0 0 0 0 0 0 0 0 0	1 0 0 1 1 0 0 3	0 1 0 0 0 1 1	0 0 0 0 0	3.000 5,000 750 3,000 3.000 5,000 5,000 24,750
EDONE ASSOCIATED GROCERS INC CREASEY CO OF HUNTINGTON FOX GROCERY CO KROGER CO MALONE AND HYDE INC SCOT LAD FOODS INC SMALL SUPPLIERS COUNTY TOTAL:	HUNTINGTON WV KENDVA WV MILTON WV SALEM VA NICHOLASVILLE KY HEPZIBAH WV	2 2 1 2 1 1	1 1 1 0 2 0 1	0 0 1 0 0 1	1 0 0 0 0	0 1 0 1 0 0	0 0 0 0 0	3,750 5,750 2,250 7,000 1,500 1,500 750 22,500
BRAXTON FOX GROCERY CO KROGER CO MALONE AND HYDE INC VIRGINIA FOODS INC COUNTY TOTAL:	MILTON WV SALEM VA NICHOLASVILLE KY BLUEFIELD VA	1 1 1 1	0 0 0 1	0 0 0 0	1 0 1 0 2	0 1 0 0	0 0 0	3,000 5,000 3,000 750 11,750
BROCKE CHARLEY BROTHERS CO GAUDIOS SUPER MARKETS KROGER CO WHEELING WHOLESALE GROCERY CO COUNTY TOTAL:	GREENSBURG PA FOLLANSBEE WV COLUMBUS OH WHEELING WV	1 2 1 2 6	0 0 0 1	0 1 0 1 2	0 1 1 0 2	1 0 0 0	0 0 0 0	7,000 4,500 3,000 2,250 16,750
CABELL A C P TEA CO/LOUISVILLE ASSOCIATED GROCERS INC BIG BEAR STORES CO FOX GROCERY CO KROGER CO MALONE AND HYDE INC MC LAIN GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	LOUISVILLE KY HUNTINGTON WV COLUMBUS OH MILTON WV SALEM VA NICHOLASVILLE KY MASSILON OH	1 15 2 9 3 1 2 1 2	0 9 0 0 0 1	0 2 0 2 0 0 1 1 6	0 3 0 4 0 0 0	1 0 2 3 3 1 0	0 1 0 0 0 0	5,000 33,750 12,000 32,000 19,000 5,000 2,250 1,500
CALHOUN CREASEY CO OF CLARKSBURG COUNTY TOTAL:	CLARESBURG WV	1	1	0	0	0	0	750 750
CLAY FLEMING CO INC FOX GROCERY CO COUNTY TOTAL:	WAYNESECRO VA MILTON WV	1 1 2	1 0 1	0 0 0	0 1	0 0 0	0 0 0	750 3,000 3,750
DODDRIDGE A & P TEA CO/ALTOONA COUNTY TOTAL:	ALTOONA PA	1	0	1 1	0	0	0	1,500 1,500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE WV (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
FAYETTE A & P TEA CO/RICHMOND FOM GROCERY CO KROGER CO MALONE AND HYDE INC THOROFARE MARKETS INC VIRGINIA FOODS INC SMALL SUPPLIERS COUNTY TOTAL:	RICHMOND VA MILTON WV SALEM VA SALEM VA YOUNGSTOWN OH BLUEFIELD VA	1 1 3 1 2 1 1	0 0 0 1 0 0	0 0 2 0 0 1 1	0 1 0 0 2 0 0 3	1 0 1 0 0 0	0 0 0 0 0	5,000 3,000 10,000 750 6,000 1,500 1,500 27,750
GILMER CREASEY CO OF CLARKSBURG MALOME AND HYDE INC WHEELING WHOLESALE GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	CLARKSBURG NV NICHOLASVILLE KY WHEELING WV	1 1 1 1 4	0 0 0 0	1 0 0 0	0 0 1 1 2	0 1 0 0	0 0 0 0	1,500 5,000 3,000 3,000 12,500
GRANT A & P TEA CO/ALTOCNA RICHFOOD INC COUNTY TOTAL:	ALTOCNA PA MECHANICSVILLE VA	1 1 2	0 0	0 0 0	1 1 2	0 0 0	0 0 0	3,000 3,000 6,000
GREENBRIER FOX GROCERY CO KROGER CO LEWISBURG WHOLESALE CO MALONE AND HYDE INC RICHFCOD INC SCOT LAD FOCDS INC VIRGINIA FOCOS INC COUNTY TOTAL:	MILTON WV SALEM VA RONCEVERTE WV SALEM VA MECHANICSVILLE VA HEPZIBAH WV BLUEFIELD VA	1 3 2 1 2 1 3 13	0 0 1 0 0 0	0 0 0 0 2 0 2	1 1 1 0 0 1 5	0 2 0 0 0 1 0 3	0 0 0 0 0 0 0 0 0	3,000 15,000 3,750 3,000 7,000 6,000 40,750
HAMPSHIRE A & P TEA CO/ALTOONA SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA	1 1 2	0 0 0	0 0 0	1 1 2	0 0 0	0 0 0	3,000 3,000 6,000
HANCOCK A & P TEA CO/ALTOONA FON GROCERY CO FOX GROCERY CO GAUDIOS SUPER MARKETS KROGER CO MC LAIN GROCERY CO TAMARKIN CO WHEELING WHOLESALE GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	ALTOONA PA MILTON WV BELLE VERNON PA FOLLANSBEE WV COLUMBUS OH MASSILON OH YOUNGSTOWN OH WHEELING WV	1 1 1 1 2 1 1 1 1	0 0 0 1 0 0 0 0	0 1 1 0 0 0 1 1 0 4	0 0 0 0 1 1 0 0	1 0 0 0 0 0 0 0	0 0 0 0 1 0 0 0	7.000 1,500 1,500 750 18.000 3.000 1,500 1,500 750 35,500
HARDY CPEASEY CO OF MARYLAND FLEMING CO INC FOX GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	HAGERSTOWN MD WAYMESBORO VA MILTON WV	1 1 1 1 4	1 1 0 1 3	0 0 0 0	0 0 0 0	0 0 0 0	0 0 1 0	750 750 10,000 750 12,250
HARRISON CHARLEY EROTHERS CO CREASEY CO OF CLARKSBURG FON CRCCERY CO KROGER CO SCOT LAD FOODS INC SUPER VALU STORES INC THOROFARE MARKETS INC WHEELING WHOLESALE GROCERY CO COUNTY TOTAL:	GREENSBURG PA CLARKSBURG WV MILTON WV SALEM VA HEPZIBAH WV XEMIA OH YOUNGSTONN OH WHEELING WV	1 1 1 2 5 1 2 3	0 0 0 0 0 0	0 1 0 0 2 0 0 0 0 3	0 0 0 1 3 1 1	0 0 1 1 0 0 1	1 0 0 0 0 0 0	10,000 1,500 5,000 10,000 12,000 3,000 10,000 4,500 56,000

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COUNTY SUPPLIERS		TOTAL	50 0 K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE WV (CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
JACKSON								
ASSOCIATED GROCERS INC	DELIVITARIA ALI							
FOX GROCERY CO	DENNISON OH	2	0	0	t	1	0	8,000
KROSER CO	MILTON WV	1	0	0	0	1	0	5,000
MC LAIN GROCERY CO	SALEM VA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	MASSILON OH	1	0	1	0	0	0	1,500
THOROFARE MARKETS INC	XENIA OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:	YOUNGSTORN OH	1	0	0	1	0	0	3,000
DOCKET TOTAL		7	0	1	3	3	0	25,500
JEFFERSON								
A & P TEA CO/BALTIMORE	BALTIMORE MD	•			_			
AMERICAN STORES CO	TOPISON IID	1	0	0	0	1	0	7,000
B GREEN AND CO INC	BALTIMORE MD		0	1	0	0	0	1,500
CREASEY CO	COLUMBUS OH	í	1	0	0	0	0	750
CREASEY CO OF MARYLAND	HAGERSTOWN MD	2	i	0	0	0	0	750
FOX GROCERY CO	MILTON WV	1	Ö	0	1	0	0	3,750
COUNTY TOTAL:		7	3	1	1	1 2	0 0	7,000
// \$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		•	_	•	•	۲.	U	20,750
KANANHA								
ASSOCIATED GROCERS INC	HUNTINGTON WV	10	3	5	1	1	0	17,750
CREASEY CO OF HUNTINGTON FOX GROCERY CO	KENOVA WV	6	2	2	2	0	0	10,500
KROSER CO	MILION WV	13	3	2	5	3	ō	35,250
MALONE AND HIDE INC	SALEM VA	12	0	2	3	7	0	55,000
MC LAIN GROCERY CO	NICHOLASVILLE KY	3	٥	1	1	1	0	9,500
MIDLAND GROCERY CO	MASSILON OH	3	1	1	1	0	0	5,250
SCOT LAD FOODS INC	PARKERSBURG WV	1	1	0	0	0	0	750
SUPER VALU STORES INC	HEPZIBAH WV	7	0	0	4	3	0	27,000
VIRGINIA FOODS INC	XENIA OH	4	1	0	3	0	0	9,750
SHALL SUPPLIERS	BLUEFIELD VA	2	0	1	1	0	0	4,500
COUNTY TOTAL:		, 1	0	. 1	0	0	0	1,500
		62	11	15	21	15	0	176,750
LEWIS								
CREASEY CO OF CLARKSBURG	CLARKSBURG WV	1	1	0	0	0	•	
KROGEP CO	SALEM VA	i	ò	0	0	1	0	750
SCOT LAD FOODS INC	HEPZIBAH WV	i	ŏ	Ö	Ö	i	0	7,000 5,000
WHEELING WHOLESALE GROCERY CO	WHEELING WV	1	ŏ	1	Ö	Ó	0	1,500
COUNTY TOTAL:		4	1	1	ŏ	2	٥	14,250
LINCOLN						_	•	11,230
ASSOCIATED GROCERS INC	WAIT THE TON IN							
CPEASEY CO OF HUNTINGTON	HUNTINGTON WV	5	3	2	0	0	0	5,250
FOX GROCERY CO	KENOVA NV MILTON NV	2	2	0	0	0	0	1,500
MALONE AND HYDE INC		3	0	2	1	0	0	6,000
COUNTY TOTAL:	NICHOLASVILLE KY	2	1	0	1	0	0	3,750
· · · · <u>-</u>		12	6	4	2	0	0	16,500
LOCAN								
ASSOCIATED GROCERS INC	HUNTINGTON WV	9	4		•	•		
CREASEY CO OF HUNTINGTON	KENOVA WV	í	0	1	2	2	0	22,500
FOX GROCERY CO	MILTOH WV	i	0	1	0	0	0	1,500
KROGER CO	SALEM VA	i	Ö	ò	0	1	0	1,500
MC LAIN GROCERY CO	MASSILON OH	è	ĭ	Ö	1	0	0	5,000
S M FLICKINGER CO	COLUMBUS OH	1	ò	Ö	ò	ŧ	0	3,750
VIRGINIA FOODS INC	SALEM VA	1	1	ŏ	ŏ	ò	0	7,000 750
VIPGINIA FOCOS INC	BLUEFIELD VA	2	Ó	1	õ	Ĭ	Ö	8,500
SMALL SUPPLIERS		2	1	Ö	ŏ	ò	1	10,750
CCUNTY TOTAL:		20	7	4	3	5	i	61,250
MARION							-	,
A & P TEA CO/ALTOONA	ALTONIA DA	_	_					
CREASEY CO OF CLARKSBURG	ALTOONA PA Clarksburg wv	1	0	0	1	0	0	3,000
FOX GROCERY CO	MILTON WV	5	1	ē	1	1	0	11,750
KPOSER CO	SALEM VA	2	0	0	1	1	0	10,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	0	1	0	7,000
SCOT LAD FOCDS INC	HEBSIBAH MA	1	0	0	0	1	0	5,000
THOROFARE MARKETS INC	YOUNGSTORN OH	2 3	1	0	1	0	0	3.750
	· · · · · · · · · · · · · · · ·	3	J	1	0	2	0	13,500

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION C3, STATE WV, MARION	(CONTINUED)	STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
WHEELING WHOLESALE GROCERY CO SMALL SUPPLIERS COUNTY TOTAL:	KHEELING WV	2 1 18	1 0 3	1 0 4	0 0 4	0 1 7	0 0 0	2,250 5,000 61,250
MARSHALL ASSOCIATED GROCERS INC FOX GPOCERY CO GIANT EAGLE MARKETS KROSER CO HHEELING WHOLESALE GROCERY CO COUNTY TOTAL:	DENNISON OH MILTON WV PITTSBURGH PA COLUMBUS OH WHEELING WV	1 1 1 2 6	1 0 0 0 4 5	0 0 0 0 1	0 1 0 0 0	0 0 1 1 1 3	0 0 0 1 0	750 3,000 5,000 17,000 9,500 35,250
MASON ASSOCIATED GROCERS INC CPEASEY CO OF HUNTINGTON SCOT LAD FOODS INC SUPER VALU STORES INC THOROFARE MARKETS INC COUNTY TOTAL:	HUNTINGTON WV KENOVA WV HEPZIBAN WV KENIA OH YOUNGSTOWN OH	1 2 2 1 1 7	0 1 0 0 0	0 1 2 0 0 3	1 0 0 0 1 2	0 0 0 1 0	0 0 0 0	3,000 2,250 3,000 5,000 3,000
MCDONELL DESKINS SUPER MARKET INC ELKHOPN VALLEY GROCERY CO KROGER CO RICHFOCD INC VIRGINIA FCODS INC COUNTY TOTAL:	NORTH TAZEMELL VA KEYSTONE WV SALEM VA MUCHANICSVILLE VA BLUEFIELD VA	2 1 2 1 6	0 0 0 0 3 3	1 1 0 1 1	1 0 1 0 1 3	0 0 1 0 1 2	0 0 0 0 0	4,500 1,500 10,000 1,500 11,750 29,250
MERCER A & P TEA COURICHMOND DESKINS SUPER MARKET INC KROGER CO MALONE AND HYDE INC MEPCHANIS DISTRIBUTORS INC VIRGINIA FOODS INC SMALL SUPPLIERS COUNTY TOTAL:	RICHMOND VA NORTH TAZZHELL VA SALEM VA SALEM VA HICKORY NC BLUEFIELD VA	1 1 2 1 1 10 1	0 1 0 1 0 2 1 5	0 0 0 0 0 4 0	0 0 1 0 0 3 0 4	1 0 0 0 1 1 0 3	0 0 1 0 0 0	5,000 750 13,000 750 5,000 21,500 750 46,750
MINERAL A C P TEA CO/ALTOONA PEEVES FARVIN AND CO COUNTY TOTAL:	ALTOCHA PA HUNTINGDON PA	1 1 2	0 0 0	0 0 0	1 1 2	0 0 0	0 0 0	3,000 3.000 6,000
MINGO ASSOCIATED GROCERS INC KROGER CO MALCHE AND HYDE INC PIGGLY WIGGLY MID MOUNTAIN INC S M FLICKINGER CO SUPER VALU STOPES INC VIRGINIA FOODS INC SMALL SUFFLIERS COUNTY TOTAL:	HUNTINGTON WV SALEN VA NICHOLASVILLE KY ABINGTON VA COLUMDUS OH XENIA OH BLUEFIELD VA	5 1 1 1 1 1 1 2	2 0 1 0 0 0 0 0	3 0 0 0 0 0 1 1 5	0 0 0 0 0 1 0	0 1 0 0 1 0 0	0 0 0 1 0 0 0	6,000 7,000 750 15,000 5,000 3,000 1,500 4,500 42,750
MOMONGALIA BELLS WHOLESALE GROCERY INC CHARLEY BEOTHERS CO CREASEY CO OF CLARKSBURG FOX GROCERY CO FOX GROCERY CO GIANT EAGLE MARKETS KROSEP CO SCOT LAD FOODS INC THOROFARE MARKETS INC WHEELING WHOLESALE GROCERY CO CCUNTY TOTAL:	MORGANTOWN WV GREENSBURG PA CLARKSRURG WV MILTON WV BELLE VERNON PA PITTSRURGH PA SALEM VA HEPZIBAH WV YOUNGSTOWN OH WHEELING WV	1 1 1 1 1 2 1 2 1 2	1 0 1 0 0 0 0 0	0 0 0 0 0 0 0 0	0 1 0 1 0 0 1 1 1 0 5	0 0 0 0 1 0 1 0 1 0 3	0 0 0 0 0 1 0 0 0	750 3,000 750 3,000 7,000 10,000 8,000 3,000 750 44,050

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03, STATE WV (CONTINUED)		STORES	1 MIL	MIL	MIL	HIL	MIL	(\$1000)
MONROE LEWISBURG WHOLESALE CO VIRGINIA FOODS INC COUNTY TOTAL:	RONCEVERTE WV BLUEFIELD VA	2 2 4	0 0 0	2 2 4	0 0 0	0 0 0	0 0	3,000 3,000 6,000
MORG:N SMALL SUPPLIERS COUNTY TOTAL:		1 1	0	1 1	0 0	0	0	1,500 1,500
NICHOLAS FOX GROCERY CO KROGER CO MALONE AND HYDE INC SCOT LAD FOODS INC SUPER VALU STORES INC VIRGINIA FOODS INC COUNTY TOTAL:	MILTON WV SALEM VA SALEM VA HEPZIDAH WV XENIA OH BLUEFIELD VA	3 1 1 1 1 2 9	0 0 0 0 0 2 2	1 0 0 0 1	1 0 1 0 0	1 1 0 1 0 0 3	0 0 0 0 0	9,500 7,000 3,000 5,000 1,500 1,500 27,500
OHIO A & P TEA COMALTOONA FOX GROCERY CO KROGER CO POMCO INC COUNTY TOTAL:	ALTOONA PA MILTON WV CCLUNBUS OH BARNESVILLE OH	1 4 2 2 9	0 0 0 0	0 2 0 1 3	0 2 1 1 4	1 0 1 0 2	0 0 0 0	7,000 9,000 8,000 4,500 28,500
FENDLETON FLEMING CO INC MALONE AND HIDE INC COUNTY TOTAL:	WAYNEGEOPO VA SALEM VA	1 1 2	0 0 0	1 1 2	0	0	0 0 0	1,500 1,500 3:000
PLEASANTS AGSOCIATED GROCERS INC CARDINAL FOODS INC COUNTY TOTAL:	DENNISON OH COLUMBUS OH	1 1 2	0 0 0	1 0 1	0 1 1	0 0 0	0 0	1,500 3,000 4,500
FOCAHONTAS FOX GROCERY CO COUNTY TOTAL:	MILTON WV	2	0	1	1	0	0	4,500 4,500
PRESTON A & P TEA COMALTOONA CHARLEY EROTHERS CO FOX GROCERY CO FOX GHOCERY CO WHEELING WHOLESALE GROCERY CO COUNTY TOTAL:	ALTOONA PA GREENSBURG PA HILTON WY BELLE VERNON PA WHEELING WV	1 2 2 1 1 7	0 1 0 1 0 2	0 1 1 0 1 3	1 0 0 0	0 0 1 0 0	0 0 0 0 0	3,000 2,250 6,500 750 1,500
FUTNAM ASSOCIATED GROCEPS INC CPEASEY CO OF HUNTINGTON FOX CROCERY CO KPOGER CO MC LAIN GROCERY CO COUNTY TOTAL:	HUNTINGTON WV KENOVA WV MILTON WV SALEM VA MASSILON OH	3 1 1 1 1 7	2 0 0 0 0 0 0 0	0 1 0 0 1 2	0 0 1 0 0	1 0 0 1 0 2	00000	6,500 1,500 3,000 7,000 1,500
RALEIGH A & P TEA CO/RICHMOND CARCLINA SUMER MARKETS INC FOX GROCERY CO KROGER CO MALONE AND HYDE INC MERCHANTS DISTRIBUTORS INC RICHFOOD INC SUPER VALU STORES INC VIRGINIA FOODS INC COUNTY TOTAL:	RICHMOND VA BECKLEY MV MILTON MV SALEN VA HICKORY NC MECHANICSVILLE VA NENIA OH BLUEFIELD VA	3 4 1 2 1 1 2 1 2	0 1 0 0 0 0 0 0 0 1 2	0 2 0 0 0 0 0 0	2 1 0 0 0 1 0	1 0 0 1 1 1 1 1 0	0 0 0 1 0 0 0	11,000 6,750 3,000 17,000 5,000 8,000 7,000 2,250 65,000

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COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 03. STATE WY (CONTINUED)		STORES	1 MIL	MIL	MIL	HIL	HIL	(\$1000)
RANDOLFH A C P TEA CO/ALTOONA CREASEY CO OF CLARKSBURG KROGER CO SCOT LAD FOODS INC COUNTY TOTAL:	ALTOCHA PA CLARKSBURG WV SALEM VA HEPZIBAH WV	1 2 1 2 6	0 2 0 0	0 0 0 0	1 0 0 2 3	0 0 1 0	0 0 0 0	3,000 1,500 7,000 6,000 17,500
PITCHIE MC LAIN GROCERY CO SCOT LAD FOODS INC COUNTY TOTAL:	MASSILON OH HEPZIBAH WV	1 1 2	0 0 0	0 0 0	1 1 2	0 0 0	0 0 0	3,000 3,000 6,000
ROANE CREASEY CO OF HUNTINGTON FOX GROCERY CO MALONE AND HYDE INC SCOT LAD FOCDS INC SMALL SUPPLIERS COUNTY TOTAL:	KENOVA NV MILTON WV NICHOLASVILLE KY HEPZIBAH WV	1 2 1 1 1	1 0 0 0 0	0 1 0 1 1 3	0 1 1 0 0	0 0 0 0	0 0 0 0	750 4,500 3,000 1,500 1,500
SUMMERS FOX GROCERY CO KROGER CO COUNTY TOTAL:	MILTON WV SALEM VA	1 1 2	0 0 0	0 0 0	0 0 0	1 0 1	0 1 1	5,000 10,000 15,000
TAYLOR CREASEY CO OF CLARKSBURG FOX GROCERY CO SCOT LAD FOODS INC THOROFARE MARKETS INC COUNTY TOTAL:	CLARKSOURG WV MILTON NV HEPZIBAH WV YOUNGSTORN OH	1 1 1 1 4	0 0 0 0	1 0 0 1 2	0 1 1 0 2	0 0 0 0	0 0 0 0	1,500 3,000 3,000 1,500 9,000
TUCKER A & P TEA COVALTOONA CHARLEY EROTHERS CO COUNTY TOTAL:	ALTOONA PA GREENSBURG PA	1 1 2	0 0 0	1 1 2	0 0 0	0 0 0	0	1,500 1,500 3,000
TYLER A & P TEA CO/ALTOONA MC LAIN GROCERY CO RHEELING WHOL'SALE GROCERY CO COUNTY TOTAL:	ALTOONA PA MASSILON OH WHEELING WV	1 1 1 3	0 1 1 2	1 0 0	0 0 0	0 0 0	0 0 0	1,500 750 750 3,000
UPSHUR CHARLEY EROTHERS CO FON GROCERY CO KROGER CO COUNTY TOTAL:	GREENSDURG PA MILTON WV SALEM VA	1 1 1 3	0 0 0	0 0 0	1 1 1 3	0 0 0	0 0 0	3,000 3,000 3,000 9,000
WAYNE ASSOCIATED GROCERS INC BIG BEAR STORES CO CREASEY CO OF HUNTINGTON FOX GROCERY CO MILONE AND HIDE INC COUNTY TOTAL:	HUNTINGTON WV COLUMBUS OH KENOVA RV MILTON WV NICHOLASVILLE KY	8 1 1 1 2 13	4 0 0 0 1 5	0 0 1 0 0	3 0 0 0 1 4	1 0 0 1 0	0 1 0 0	17,000 10,000 1,500 5,000 3,750 37,250
WEBSTER FOX GROCERY CO VIPGINIA FOODS INC SHALL SUPPLIERS COUNTY TOTAL:	MILTON WV BLUEFIELD VA	1 1 1 3	0 0 0	1 1 1 3	0 0 0	0 0 0	0 0 0	1,500 1,500 1,500 4,500

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COUNTY SUPPLIERS		TOTAL	500K- 1 MIL	1-2 MIL			8+ MIL	EST ACV (\$1000)
REGION 03, STATE WV (CONTINUED)		0,0,,20	,					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
WETZEL MC LAIN GROCERY CO	MASSILON OH	1	0	•	٥	۰		10,000
WHEELING WHOLESALE GROCERY CO	WHEELING WV	,	0	0	0	0	0	7,750
COUNTY TOTAL:	MUECTING MA	2 3	:	0	0		٠	17,750
COUNTY TOTAL:		3	1	U	U	1	1	17,730
MCOD								
ASSOCIATED GROCERS INC	DERNISON OH	1	0	0	1	0	0	3,000
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	1	0	0	3,000
C A ROBRECHT COMPANY	PARKERSBURG HV	1	1	0	0	0	0	750
CREASEY CO	COLUMBUS OH	1	0	0	0	1	0	7,000
FOX GROCERY CO	MILTON NV	3	0	0	3	0	0	9,000
KROGER CO	SALEM VA	3	0	0	0	2	1	24,000
KROGER CO	COLUMBUS OH	1	0	0	0	0	1	15,000
MC LAIN GROCERY CO	MASSILON OH	3	0	0	1	2	0	13,000
THOROFARE MARKETS INC	YOUNGSTOWN OH	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		16	1	1	7	5	2	79,250
MYOMING								
MALONE AND HYDE INC	SALEM VA	4	1	0	3	0	0	9,750
RICHFOOD INC	MECHANICSVILLE VA	1	0	0	0	1	Ó	7,000
VIRGINIA FOCOS INC	BLUEFIELD VA	5	2	2	1	0	0	7,500
COUNTY TOTAL:		10	3	2	4	t	0	24,250
WV STATE TOTAL:		468	106	112	135	100	15	1,402,500
REGION 03 TOTAL:		4,256	551	765	1,110	1,356	474	18,550,750

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